

Statistical Information

relations arm of the West Coast
maritime industry, and processing payroll
and benefits for thousands of longshore
workers each week, the Pacific Maritime
Association has come to be known as a
leading resource for reliable information
on the waterfront. The pages that follow
contain some of the most requested data
sets, detailing cargo movement, the labor
force and a host of other maritime issues.

The PMA strives to provide timely, reliable information to many stakeholders, including its members, customers and workforce, as well as public officials, news media and other interested third-parties.

Much of the data that follows is supplied by the PMA strategic analysis group, which analyzes trends and works to forecast industry needs and capabilities.

For even more up-to-date information on the movement of cargo at West Cost ports, see the PMA website, www.pmanet.org.



For details on West Coast cargo movement, turn the page.

the percentage that the port's tonnage

coast total.

Chg from 2004 shows the percent 2005

tonnage changed

from 2004 tonnage.

Revenue Tonnage Loaded and Discharged by Port

The data on these two pages represent the revenue tonnage reported to PMA in 2005 by category by port. There are six sets of columns: one set for total revenue tonnage and one set for each of the five reporting categories.

Since November, 1989, tonnage has been reported in "Loaded" and "Discharged" categories. Concurrent with that change in reporting, the summaries of the tonnage data which had been traditionally prepared for statistical purposes by "port area" were further divided into individual port summaries.

Ports have been arranged geographically south to north along the coast. Ports along bays or rivers are listed as though the coastline followed the edge of the interior body of water.

of the interior body	of water.																						U.S. in	tercoastal cargo, c	aly foreign trade cargo but also argo bound to and from Alaska ded coastwise cargo.
															\downarrow										
	TC	OTAL REVEN	JE TONNAGE			CONTA	INERS			GENERA	L CARGO		\	LUMBE	▼ R & LOGS		A	UTOMOBILE	/ S AND TRUC	KS		BULK CA	ARGO	•	
		% of	Chg from				Chg from	% Loaded:			Chg from			% of	Chg from	% Loaded:		% of	Chg from	% Loaded:		% of	Chg from	% Loaded:	
	Total	Coast	2004	% Discharged	Total (TEUs)	Coast	2004	% Discharged	Total	Coast	2004	% Discharged	Total	Coast	2004	% Discharged	Total	Coast	2004	% Discharged	Total	Coast	2004	% Discharged	
SOUTHERN CALIF	FORNIA																							SC	OUTHERN CALIFORNIA
San Diego	5,306,865	1.6%	12.8%	7.1: 92.9	53,446	0.4%	-6.9%	6.3: 93.7	312,477	3.3%	46.5%	6.1: 93.9	114,573	6.6%	2.3%	0.0:100.0	2,569,111	11.9%	15.9%	9.1: 90.9	1,402,122	2.2%	18.3%	4.9: 95.1	San Diego
Long Beach	88,388,402		13.1%	25.9: 74.1	4,359,432	30.9%	14.5%	24.0: 76.0	1,248,632	13.1%	-25.9%	7.5: 92.5	232,536		-11.6%	0.0:100.0	4,446,608	20.6%	17.8%	0.4: 99.6	8,350,282	13.4%	8.1%		Long Beach
Los Angeles	98,329,287		-1.1%		5,194,340	36.8%	0.1%	25.2: 74.8	3,259,540	34.2%	-23.6%	2.2: 97.8	13,647	0.8%	1272.9%	0.0:100.0	2,186,946	10.1%	-18.5%	25.0: 75.0	4,565,374	7.3%	9.1%		Los Angeles
Port Hueneme	4,606,977		14.0%	4.9: 95.1	22,670	0.2%	60.3%	28.4: 71.6	877,448	9.2%	28.7%	11.4: 88.6	-		-		3,201,172	14.8%	7.3%	0.5: 99.5	142,967	0.2%	4.6%	0.0:100.0	Port Hueneme
AREA TOTAL	196,631,531	58.7%	5.5%	25.4: 74.6	9,629,888	68.2%	6.2%	24.6: 75.4	5,698,097	59.9%	-16.8%	5.0: 95.0	360,756	20.8%	-4.1%	0.0:100.0	12,403,837	57.5%	6.4%	6.6: 93.4	14,460,745	23.1%	9.3%	60.2: 39.8	AREA TOTAL
NORTHERN CALIF	ORNIA																							NO	ORTHERN CALIFORNIA
San Francisco	1,382,867	0.4%	-17.6%	0.7: 99.3	96	<0.1%	-99.5%	72.9: 27.1	227,802	2.4%	0.4%	3.8: 96.2	_		_		_		_		1,153,433	1.8%	6.2%	0.0:100.0	San Francisco
Redwood City	1,144,941		22.7%	0.0:100.0	-		-		_	-	_		_		_		_		-		1,144,941	1.8%	22.7%	0.0:100.0	Redwood City
Oakland	27,822,530	8.3%	12.7%	51.1: 48.9	1,572,922	11.1%	13.2%	50.4: 49.6	36,557	0.4%	-24.6%	78.1: 21.9	_		-		1,046,299	4.8%	3.7%	66.0: 34.0	_		-		Oakland
Richmond	836,307	0.2%		0.3: 99.7	_		-		_		-		-		-		836,307	3.9%	3.2%	0.3: 99.7	_		-		Richmond
Crockett	775,471	0.2%	15.7%	0.0:100.0	-		-		_		-		-		-		_		-		775,471	1.2%	15.7%	0.0:100.0	Crockett
Pittsburgh	237,158	0.1%	-20.3%	100.0: 0.0	-		-		_		-		-		-		-		-		237,158	0.4%	-20.3%	100.0: 0.0	Pittsburgh
Stockton	2,989,139	0.9%	45.0%	12.8: 87.2	35	<0.1%	34.6%	100.0: 0.0	355,423	3.7%	21.2%	39.1: 60.9	-		-		_		-		2,633,121	4.2%	48.9%	9.2: 90.8	Stockton
Sacramento	556,394	0.2%	12.9%	47.3: 52.7	_		-		335,124	3.5%	10.3%	46.1: 53.9	10,124	0.6%	-34.1%	0.0:100.0	_		-		211,146	0.3%	21.9%	51.5: 48.5	Sacramento
Benicia	834,156	0.2%	-27.2%	13.8: 86.2	-		-		_		-		-		-		695,965	3.2%	-33.8%	0.0:100.0	138,191	0.2%	58.1%	83.3: 16.7	Benicia
Eureka	279,795	0.1%	-22.8%	21.2: 78.8	-		-		103,837	1.1%	-49.1%	57.2: 42.8	134,849	7.8%	-14.8%	0.0:100.0	_		-		41,109	0.1%	-	0.0:100.0	Eureka
AREA TOTAL	36,858,758	11.0%	11.2%	41.4: 58.6	1,573,053	11.1%	11.6%	50.4: 49.6	1,058,743	11.1%	-4.6%	36.8: 63.2	144,973	8.4%	-19.4%	0.0:100.0	2,578,571	11.9%	-10.7%	26.9: 73.1	6,334,570	10.1%	26.3%	11.1:88.9	AREA TOTAL
PACIFIC NORTHW	EST: Oregon																							PACIFIC	NORTHWEST: Oregon
Coos Bay, North B	Bend 2,004,396	0.6%	19.9%	97.6: 2.4	_		_		25,284	0.3%	-5.5%	100.0: 0.0	99,183	5.7%	-14.2%	52.0: 48.0	_		-		1,879,929	3.0%	22.9%	100.0: 0.0	North Bend/Coos Bay
Gardiner	-		-		-		-		_		-		-		-		_		-		_		-		Gardiner/Reedsport
Portland	18,733,926	5.6%	-8.0%	67.5: 32.5	124,260	0.9%	-40.1%	50.5: 49.5	974,466	10.2%	3.7%	0.0:100.0	28,292	1.6%	49.1%	0.0:100.0	4,010,992	18.6%	-1.5%	0.2: 99.8	11,607,756	18.6%	-1.7%	99.6: 0.4	Portland
Vancouver, WA	4,101,194	1.2%	-18.3%	76.4: 23.6	93	<0.1%	-25.0%	64.5: 35.5	380,462	4.0%	11.5%	9.0: 91.0	67,683	3.9%	-0.6%	7.0: 93.0	484,301	2.2%	-11.0%	0.0:100.0	3,167,167	5.1%	-22.1%	97.7: 2.3	Vancouver, WA
Kalama, WA	9,506,339	2.8%	2.1%	95.7: 4.3	_		_		411,312	4.3%	-14.6%	0.0:100.0	_		-		_		-		9,095,027	14.6%	3.1%	100.0: 0.0	Kalama
Longview, WA	2,505,060	0.7%	6.9%	92.7: 7.3	1,704	<0.1%	326.0%	92.1: 7.9	367,462	3.9%	-4.7%	81.3: 18.7	641,059	37.0%	-6.9%	99.0: 1.0	-		-		1,467,571	2.3%	16.2%	92.7: 7.3	Longview, WA
AREA TOTAL	36,850,915	11.0%	-4.8%	79.1: 20.9	126,057	0.9%	-39.4%	51.1: 48.9	2,158,986	22.7%	-0.7%	16.6:83.4	836,217	48.3%	-6.1%	82.6: 17.4	4,495,293	20.8%	-2.6%	0.2: 99.8	27,217,450	43.6%	-1.0%	99.2: 0.8	AREA TOTAL
PACIFIC NORTHW	/EST: Washing	gton																					F	PACIFIC NOR	THWEST: Washington
Aberdeen	793,294	0.2%	48.1%	92.0: 8.0	17	<0.1%	-	94.1: 5.9	19,944	0.2%		64.6: 35.4	173,678			67.4: 32.6	-		-		599,383	1.0%		100.0: 0.0	Aberdeen
Olympia				23.6: 76.4	910		232.1%		65,569	0.7%	-42.9%		17,320			100.0: 0.0	-		-		2,480	<0.1%	-78.5%		Olympia
Tacoma	34,005,335			54.0: 46.0	1,385,388	9.8%	15.6%		273,276	2.9%	7.0%		192,916	11.1%	16.4%	69.0: 31.0	2,007,498	9.3%			7,980,049	12.8%		99.6: 0.4	Tacoma
Seattle	29,513,250			50.0: 50.0	1,393,260	9.9%		38.6: 61.4	179,514	1.9%	-8.4%	3.5: 96.5	-		-		92,221	0.4%	29.3%	52.2: 47.8	5,556,095	8.9%	29.3%	100.0: 0.0	Seattle
Everett				61.8: 38.2	2,252	<0.1%	595.1%	97.6: 2.4	63,082		854.8%	78.2: 21.8	5,230	0.3%	-64.9%	100.0: 0.0	12,935	0.1%	-	98.1: 1.9	49,954	0.1%	-	0.0:100.0	Everett
Anacortes	278,342		-10.5%	99.9: 0.1	-		-		420	<0.1%	-	30.0: 70.0	-		-		-		-		277,922	0.4%		100.0: 0.0	Anacortes
Bellingham	-		-		-		-		-	4	-		-		-		-		-		-		-		Bellingham/Blaine
AREA TOTAL	64,860,545	19.3%	16.2%	52.8: 47.2	2,781,827	19.7%	18.8%	40.3: 59.7	601,805	6.3%	1.8%	22.3:77.7	389,144	22.5%	-12.9%	70.1: 29.9	2,112,654	9.8%	-12.0%	19.7:80.3	14,465,883	23.2%	14.9%	99.4: 0.6	AREA TOTAL
COAST TOTAL	335,201,749	100.0%	6.8%	38.4: 61.6	14,110,825	100.0%	8.3%	30.8: 69.2	9,517,631	100.0%	-11.2%	12.3: 87.7	1,731,090	100.0%	-8.6%	55.7: 44.3	21,590,355	100.0%	0.1%	9.0: 91.0	62,478,648	100.0%	7.1%	81.3: 18.7	COAST TOTAL

Total tonnage reported for

the port.

% Loaded: % Discharged shows the ratio of the percentage of total tons or TEUs loaded in the port to the corre-

these data include not only foreign trade cargo but also

sponding percentage of tons or TEUs discharged. The categories "loaded" and "discharged" cannot be used synonymously with "export" and "import" because

Container Box Counts

In January 2000, PMA began collecting container counts by box length. Data are reported in seven different box sizes: 20, 24, 35, 40, 45, 48, and 53 foot lengths. These tables show the counts for the most common three lengths and a total for all containers. Containers are divided into two categories: Loaded and Empty. Loaded containers include assessable, those containing cargo exempt from assessments, auto-bearing containers, and transshipped containers.

											4, 35, 48, and 53			
2005										110	J	tuning to the tert.		
Box Length:		20 Feet			40 Feet			45 Feet			All Box Le	engths		
	Discharged	Loaded	Total	Discharged	Loaded	Total	Discharged	Loaded	Total	Discharged	Loaded	Total	% of Port	TEUs
Long Beach														
Cargo Bearing	422,528	150,997	573,525	1,345,440	421,842	1,767,282	89,597	25,579	115,176	1,857,996	598,418	2,456,414	68.8%	4,368,377
Empty	2,305	217,909	220,214	6,284	817,840	824,124	126	66,685	66,811	9,391	1,102,669	1,112,060	31.2%	2,021,199
TOTAL	424,833	368,906	793,739	1,351,724	1,239,682	2,591,406	89,723	92,264	181,987	1,867,387	1,701,087	3,568,474	100.0%	6,389,576
Laa Annalaa														
Cargo Bearing	445,370	172,674	618.044	1,557,885	554.005	2.111.890	152.687	40.923	193.610	2.161.228	771.343	2.932.571	68.0%	5.293.727
Empty	7,088	242.705	249,793	70.657	922,890	993.547	12.159	114.652	126.811	96,993	1.283.073	1,380,066	32.0%	2,544,145
TOTAL	452,458	415,379	867,837	1,628,542	1.476.895	3.105.437	164,846	155.575	320,421	2.258.221	2,054,416	4,312,637	100.0%	7,837,873
IOIAL	472,476	413,377	007,037	1,020,342	1,470,073	3,103,437	104,040	133,373	320,421	2,230,221	2,034,410	4,512,057	100.076	7,057,075
Oakland														
Cargo Bearing	140,754	105,172	245,926	313,906	339,875	653,781	16,083	15,977	32,060	471,419	466,154	937,573	74.9%	1,632,950
Empty	8,873	63,959	72,832	77,996	133,137	211,133	4,654	20,660	25,314	96,159	217,923	314,082	25.1%	557,997
TOTAL	149,627	169,131	318,758	391,902	473,012	864,914	20,737	36,637	57,374	567,578	684,077	1,251,655	100.0%	2,190,947
Portland														
Cargo Bearing	8.460	10.956	19.416	24.879	25,434	50.313	1.463	524	1,987	34.802	36.914	71.716	79.1%	124.513
Empty	875	2,587	3,462	1,545	13,236	14,781	0	751	751	2,420	16.574	18,994	20.9%	34,714
TOTAL	9,335	13,543	22,878	26,424	38,670	65,094	1,463	1,275	2,738	37,222	53,488	90,710	100.0%	159,227
	.,	-,-	,	.,		,	,	,	,	,	,	, .		
Tacoma														
Cargo Bearing	114,923	37,212	152,135	323,670	255,082	578,752	26,719	19,250	45,969	465,312	311,544	776,856	72.3%	1,413,069
Empty	659	73,557	74,216	45,671	148,806	194,477	9,524	18,671	28,195	56,457	241,034	297,491	27.7%	528,207
TOTAL	115,582	110,769	226,351	369,341	403,888	773,229	36,243	37,921	74,164	521,769	552,578	1,074,347	100.0%	1,941,276

2005 CONTAINER COUNTS
BY LENGTH OF BOX

116.275

1,228

117,503

11.982

57.393 173.668

108,384 225,887

6,767 18,749

Cargo Bearing 1,260,292 541,167 1,801,459 3,926,700 1,832,878 5,759,578

52,219

18,745

50,991

6,763

21,028 651,712 672,740

1,281,320 1,192,879 2,474,199

11.2% 10.4% 21.7%

332.893

47,948

380,841

28,027

28,253

Seattle

Empty

TOTAL

Empty **TOTAL**

Empty TOTAL

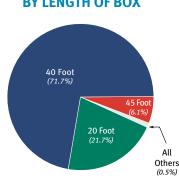
% of Total

Cargo Bearing

All Others

Cargo Bearing

COAST TOTALS



OVERSTOWS AND REHANDLES

35.2% 71.7%

566.033

170,819

736,852

31,527

26.846

58,373

34.876

35,306

321,470

26,893

348,363

3.0%

430

3.857 38.733

27,334 62,640

244,896 271,789

351,045 699,408

3.1% 6.1%

23,907

84

23,477

484.935

60,395

545,330

40,429

1.047

41,476

51.1%

305.642

11,346

26.624

106,149 427,619 5,516,121 2,501,361 8,017,482 70.2% 14,324,465

790.577 75.4% 1.407.635

84,194

54.702

24.6%

34.8%

257,773

27,671

322,862 3,085,275 3,408,137 29.8% 6,201,685

5,838,983 5,586,636 11,425,619 100.0% 20,526,150

48.9% 100.0%

503,020 **1,048,350 100.0% 1,868,357**

51,775 65.2%

79,446 100.0%

233.140

122,871

356,011

3,500

26.620

30,120

250,327 2,185,400 2,435,727

4,177,027 4,018,278 8,195,305

The PMA Tonnage Reporting System provides for reporting container moves that are overstows and rehandles. These are classified as cell to cell and cell-dock-cell lifts. A cell to cell lift occurs when a container is shifted from one location on a vessel to another location. A cell-dock-cell lift occurs when a container is moved off a vessel, placed on the dock so that other cargo may be moved, and then the container is restowed onto the vessel. A cell to cell move counts as one lift, and a cell-dock-cell move as two lifts. Approximately 1 overstow/rehandle lift has been reported for every 100 containers reported.

2005	Cell to Cell	Cell-Dock-Cell
Long Beach	190	22,180
Los Angeles	218	10,388
Port Hueneme	17	0
San Diego	0	160
So. Calif. Total	425	32,728
Oakland	121	8,082
No. Calif. Total	121	8,082
Portland	37	1,294
Tacoma	41	5,248
Seattle	44	14,542
Washington Total	85	19,790
Coast Total	668	61,894

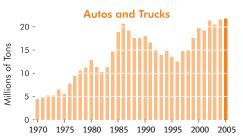
All Box Lengths is the total of all containers reported

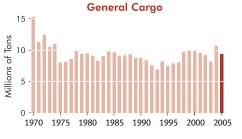
West Coast Waterborne Revenue Tonnage

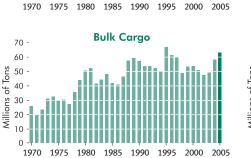
Waterborne revenue tonnage moving through California, Oregon and Washington Ports since 1973 is shown below. Beginning in 1984 containerized cargo was no longer reported as revenue tonnage, but was reported as TEUs and converted to tonnage by multiplying the number of TEUs by 17, based on the supposition that each TEU contains on average 17 revenue tons. The percent that each tonnage sector represents of the total for each year is shown in the column to the right of the revenue tonnage.

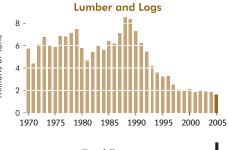
Year	Containers	Percent of Total	General Cargo	Percent of Total	Lumber and Logs	Percent of Total	Autos I and Trucks	Percent of Total	Bulk Cargo	Percent of Total	Total Tonnage
1973	17,286,133	24.4%	10,542,056	14.9%	6.771.119	9.5%	5,302,086	7.5%	31,053,499	43.8%	70,954,893
1974	19,645,497	26.0%	11,022,499	14.6%	6,045,637		6,502,908	8.6%	32,320,845	42.8%	75,537,386
1975	17,826,596	26.6%	8,033,396	12.0%	5,901,839	8.8%	5,561,014	8.3%	29,645,689	44.3%	66,968,534
1976	23,221,682	30.4%	8,134,498	10.7%	6,877,271	9.0%	7,828,243	10.3%	30,228,242	39.6%	76,289,936
1977	26,414,368	33.6%	8,563,580	10.9%	6,805,138	8.7%	9,457,329	12.0%	27,330,016	34.8%	78,570,431
1978	28,819,244	31.3%	9,844,671	10.7%	7,116,000	7.7%	10,571,245	11.5%	35,622,335	38.7%	91,973,495
1979	31,004,124	30.1%	9,402,025	9.1%	7,512,088	7.3%	11,243,783	10.9%	43,973,689	42.6%	103,135,709
1980	34,961,122	30.8%	9,485,736	8.3%	5,778,206	5.1%	12,889,020	11.3%	50,568,290	44.5%	113,682,374
1981	35,285,833	31.2%	9,101,434	8.1%	4,663,983	4.1%	11,361,442	10.1%	52,547,465	46.5%	112,960,157
1982	38,698,403	37.1%	8,297,299	8.0%	5,428,609	5.2%	10,298,415	9.9%	41,483,760	39.8%	104,206,486
1983	45,429,483	39.2%	9,047,558	7.8%	5,981,043	5.2%	11,317,759	9.8%	44,204,444	38.1%	115,980,287
1984	54,865,052	41.2%	9,756,682	7.3%	5,636,415	4.2%	14,731,180	11.1%	48,293,596	36.2%	133,282,925
1985	57,766,646	42.8%	9,674,183	7.2%	6,438,557	4.8%	18,849,314	14.0%	42,106,859	31.2%	134,835,559
1986	66,718,404	46.5%	9,094,687	6.3%	6,178,052	4.3%	20,642,032	14.4%	40,777,087	28.4%	143,410,262
1987	75,658,551	48.0%	9,185,331	5.8%	7,153,443	4.5%	19,209,803	12.2%	46,483,967	29.5%	157,691,095
1988	82,177,507	46.9%	9,348,783	5.3%	8,568,982	4.9%	17,657,367	10.1%	57,635,530	32.9%	175,388,169
1989	87,685,303	48.2%	8,783,588	4.8%	8,370,546	4.6%	17,591,459	9.7%	59,506,199	32.7%	181,937,095
1990	90,273,077	49.7%	8,725,931	4.8%	7,328,202	4.0%	17,981,501	9.9%	57,355,691	31.6%	181,664,402
1991	96,273,125	53.1%	8,384,586	4.6%	6,225,273	3.4%	16,692,545	9.2%	53,881,933	29.7%	181,457,462
1992	101,978,206	55.5%	7,591,757	4.1%	5,489,640	3.0%	15,063,006	8.2%	53,699,428	29.2%	183,822,037
1993	106,219,196	57.9%	6,954,623	3.8%	4,167,694	2.3%	13,915,249	7.6%	52,344,375	28.5%	183,601,137
1994	121,870,484	61.3%	8,216,857	4.1%	3,609,270	1.8%	14,770,607	7.4%	50,305,273	25.3%	198,772,491
1995	128,775,816	58.5%	7,510,216	3.4%	3,251,827	1.5%	13,530,428	6.1%	67,172,576	30.5%	220,240,863
1996	130,286,300	60.4%	7,879,062	3.7%	3,304,565	1.5%	12,611,072	5.8%	61,600,326	28.6%	215,681,325
1997	139,362,736	62.0%	8,032,536	3.6%	2,523,657	1.1%	14,761,793	6.6%	59,934,309	26.7%	224,615,031
1998	143,548,068	65.4%	9,719,501	4.4%	2,071,769	0.9%	14,944,308	6.8%	49,101,074	22.4%	219,384,720
1999	156,545,401	65.3%	10,010,412	4.2%	2,005,755	0.8%	17,570,694	7.3%	53,456,900	22.3%	239,589,162
2000	174,037,823	67.0%	9,953,279	3.8%	2,116,780	0.8%	19,720,596	7.6%	53,874,796	20.7%	259,703,274
2001	171,727,013	67.8%	9,596,293	3.8%	1,851,419	0.7%	19,288,262	7.6%	50,914,801	20.1%	253,377,788
2002	183,991,918	69.9%	9,136,577	3.5%	1,941,063	0.7%	21,095,589	8.0%	46,955,465	17.8%	263,120,612
2003	202,703,172	71.4%	8,360,951	2.9%	1,932,002	0.7%	20,416,810	7.2%	50,324,864	17.7%	283,737,799
2004	221,497,794	70.5%	10,719,788	3.4%	1,893,398	0.6%	21,562,960	6.9%	58,318,911	18.6%	313,992,851
2005	239,884,025	71.6%	9,517,631	2.8%	1,731,090	0.5%	21,590,355	6.4%	62,478,648	18.6%	335,201,749

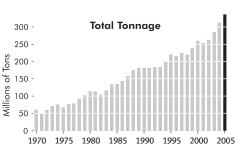












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Coast Revenue Tonnage Market Share

In the table below, the column labeled "Percent of Coast" represents the cargo tonnage as a percent of the coast total for that sector. This percentage represents what is commonly referred to as "market share." The six major ports listed below handled 88.5% of the total coast tonnage in 2005 and 99.4% of the containerized cargo.

The **Port Total** tonnage includes container tonnage. Container TEUs are converted to tonnage by multiplying the number of TEUs by 17 tons.

For each of the six major ports and for **All Other Ports**, the number of assessable container TEUs and the revenue tonnage reported in each of the other four cargo sectors are shown for each year since 2001.

converted to tollings by multip	2005	.03 by 17 tons.	2004		2003		2002		2001	
1	2005	Percent	2004	Percent	2003	Percent	2002	Percent	2001	Percent
	TEUs/Tons	of Coast	TEUs/Tons	of Coast	TEUs/Tons	of Coast	TEUs/Tons	of Coast	TEUs/Tons	of Coast
LONG BEACH										
Container TEUs	4,359,432	30.9%	3,807,274	29.2%	3,138,513	26.3%	3,265,213	30.2%	3,338,632	33.1%
General Cargo	1,248,632	13.1%	1,685,976	15.7%	1,553,750	18.6%	1,433,486	15.7%	1,906,338	19.9%
Lumber & Logs	232,536	13.4%	263,137	13.9%	229,683	11.9%	198,647	10.2%	187,719	10.1%
Autos & Trucks	4,446,608	20.6%	3,774,108	17.5%	3,171,592	15.5%	3,422,961	16.2%	3,140,650	16.3%
Bulk Cargo	8,350,282	13.4%	7,724,198	13.2%	7,269,307	14.4%	7,251,011	15.4%	6,347,283	12.5%
➤Port Total	88,388,402	26.4%	78,171,077	24.9%	65,579,053	23.1%	67,814,726	25.8%	68,338,734	27.0%
LOS ANGELES										
Container TEUs	5,194,340	36.8%	5,191,337	39.8%	5,119,570	42.9%	4,239,230	39.2%	3,643,162	36.1%
General Cargo	3,259,540	34.2%	4,263,772	39.8%	2,797,226	33.5%	3,443,311	37.7%	3,046,750	31.7%
Lumber & Logs	13,647	0.8%	994	0.1%	2 020 264	0.0%	2 201 226	0.0%	2 505 206	0.0%
Autos & Trucks Bulk Cargo	2,186,946 4,565,374	10.1% 7.3%	2,683,435 4,183,133	12.4% 7.2%	3,929,364 4,657,878	19.2% 9.3%	3,281,326 5,624,351	15.6% 12.0%	2,585,306 6,454,034	13.4% 12.7%
Port Total	98,329,287	29.3%	99,384,063	31.7%	98,417,158	34.7%	84,415,898	32.1%	74,019,844	29.2%
OAKLAND	1 550 000	11 10/	1 000 500	10 50/	1 000 040	10.00/	1 150 610	10.60/	1 105 451	11 10/
Container TEUs	1,572,922	11.1%	1,389,530	10.7%	1,269,046	10.6%	1,152,619	10.6%	1,125,471	11.1%
General Cargo Lumber & Logs	36,557	0.4% 0.0%	48,468	0.5% 0.0%	38,395	0.5% 0.0%	97,242	1.1% 0.0%	500,548 1,283	5.2% 0.1%
Autos & Trucks	1,046,299	4.8%	1,009,305	4.7%	862,431	4.2%	738,609	3.5%	778,691	4.0%
Bulk Cargo	1,040,299	0.0%	1,009,303	0.0%	002,431	0.0%	730,009	0.0%	66,306	0.1%
Port Total	27,822,530	8.3%	24,679,783	7.9%	22,474,608	7.9%	20,430,374	7.8%	20,479,835	8.1%
PORTLAND	27,022,330	0.570	24,017,103	7.770	22,474,000	7.770	20,430,374	7.070	20,477,033	0.170
Container TEUs	124,260	0.9%	207,394	1.6%	217,008	1.8%	188,027	1.7%	210,707	2.1%
General Cargo	974,466	10.2%	939,661	8.8%	642,693	7.7%	777,088	8.5%	779,342	8.1%
Lumber & Logs	21,690	1.3%	15,847	0.8%	31,140	1.6%	65,706	3.4%	52,099	2.8%
Autos & Trucks	4,010,992	18.6%	4,071,128	18.9%	4,099,823	20.1%	4,418,520	20.9%	3,834,877	19.9%
Bulk Cargo	11,607,756	18.6%	11,804,563	20.2%	10,532,545	20.9%	8,993,185	19.2%	9,890,487	19.4%
Port Total	18,727,324	5.6%	20,356,897	6.5%	18,995,337	6.7%	17,450,958	6.6%	18,138,824	7.2%
TACOMA										
Container TEUs	1,385,388	9.8%	1,198,948	9.2%	1,144,634	9.6%	984,691	9.1%	869,347	8.6%
General Cargo	273,276	2.9%	255,379	2.4%	231,974	2.8%	215,120	2.4%	197,341	2.1%
Lumber & Logs	192,916	11.1%	165,779	8.8%	184,753	9.6%	240,780	12.4%	259,388	14.0%
Autos & Trucks	2,007,498	9.3%	2,330,438	10.8%	2,320,213	11.4%	2,596,336	12.3%	2,355,211	12.2%
Bulk Cargo	7,980,049	12.8%	7,604,111	13.0%	5,397,966	10.7%	4,469,982	9.5%	5,470,830	10.7%
Port Total	34,005,335	10.1%	30,737,823	9.8%	27,593,684	9.7%	24,261,965	9.2%	23,061,669	9.1%
SEATTLE	4 000 000	0.004	4 4 4 50 0	0.007	0.40.400	0.00/	242.052	0.004		0. 201
Container TEUs	1,393,260	9.9%	1,141,796	8.8%	948,193	8.0%	949,859	8.8%	877,441	8.7%
General Cargo	179,514	1.9% 0.0%	196,052 353	1.8% 0.0%	120,212 3,314	1.4% 0.2%	145,518 2,754	1.6% 0.1%	175,323 4,384	1.8% 0.2%
Lumber & Logs Autos & Trucks	92,221	0.0%	71,326	0.0%	85,680	0.2%	94,546	0.1%	461,399	2.4%
Bulk Cargo	5,556,095	8.9%	4,297,061	7.4%	3,487,000	6.9%	1,848,218	3.9%	2,982,183	5.9%
Port Total	29,513,250	8.8%	23,975,324	7.6%	19,815,487	7.0%	18,238,639	6.9%	18,539,786	7.3%
ALL OTHER PORTS	.,,		-,,.		.,,		., ,		.,,.	
Container TEUs	81,223	0.6%	93,003	0.7%	86,752	0.7%	43,415	0.4%	36,829	0.4%
General Cargo	3,545,646	37.3%	3,330,480	31.1%	2,976,701	35.6%	3,024,812	33.1%	2,990,651	31.2%
Lumber & Logs	1,270,301	73.4%	1,447,288	76.4%	1,483,112	76.8%	1,433,176	73.8%	1,346,546	72.7%
Autos & Trucks	7,799,791	36.1%	7,623,220	35.4%	5,947,707	29.1%	6,543,291	31.0%	6,132,128	31.8%
Bulk Cargo	24,419,092	39.1%	22,705,845	38.9%	18,980,168	37.7%	18,768,718	40.0%	19,703,678	38.7%
Port Total	38,415,621	11.5%	36,687,884	11.7%	30,862,472	10.9%	30,508,052	11.6%	30,799,096	12.2%
COAST TOTALS										
COAST TOTALS Container TEUs	14,110,825		13,029,282		11,923,716		10,823,054		10,101,589	
General Cargo	9,517,631		10,719,788		8,360,951		9,136,577		9,596,293	
Lumber & Logs	1,731,090		1,893,398		1,932,002		1,941,063		1,851,419	
Autos & Trucks	21,590,355		21,562,960		20,416,810		21,095,589		19,288,262	
Bulk Cargo	62,478,648		58,318,911		50,324,864		46,955,465		50,914,801	
Coast Total	335,201,749		313,992,851		283,737,799		263,120,612		253,377,788	
									, , , , , , ,	



ABOVE: Among West Coast ports, Tacoma trailed only Los Angeles/Long Beach in overall tonnage.

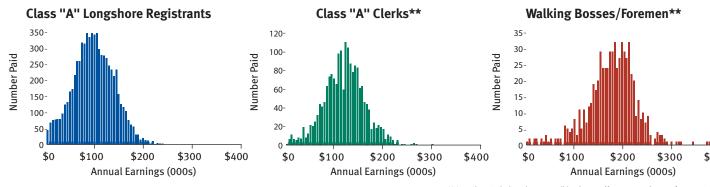
Average Annual Earnings

The table below shows the average annual earnings of Class "A" longshore and clerk registrants and of walking bosses/foremen. The data include hours paid, holiday pay, vacation pay, pay for travel hours, and taxable travel-related meals, fares and lodging. The earnings data do NOT include Pay Guarantee Plan (PGP) payments; taxable mileage; and nontaxable travel-related meals, fares, and lodging. Data for Class "B" registrants are NOT included.

1 or More H istrants pai correspond	ree columns, id lours, shows th d one or more h ing average an nual earnings.	e number of r nours and the	eg- of the to ir hours e d hours u ing hou percent minimu	otal number of reg qual to or greated nder the hours he rs group includes age of the respec	umn shows the pe gistrants who were r than the number eading. Each succ s an increasingly s titive work force as irs paid is increme	e paid sl of tr eed- fo maller 1, the m nted he	our pairs of column nowing the percent ants and average e or those registrants ,600 or more hours tore hours, 2,400 o ours, and 2,800 or ours.	t of regis- earnings s paid s, 2,000 or or more	The Average Ea column shows t age earnings for registrants who paid hours equa greater than the of hours under the heading.	he aver- r those were al to or number	shows the bers of hou	ge Hours column average num- urs paid to those who were paid lore hours.
	1	or More H	ours	1600 or N	More Hours	2000 or	More Hours	2400 or	More Hours	2800 0	or More H	ours
	Number	Average	Average	% of	Average	% of	Average	% of	Average◀	% of	Average	Average
Year	Paid	Hours	Earnings	Registrants	Earnings	Registrants	Earnings	Registrants	Earnings	Registrants	Hours	Earnings
CLASS	"A" LONG	GSHORE	REGISTRA	NTS								
1996	5.105	1.907	68,842	68.4	83,115	49.7	90.545	24.3	101.165	9.7	3.112	115.081
1997	5.280	1.988	75,880	71.4	89.812	53.7	96.865	30.1	107,130	11.6	3.158	123.042
1998*	5.695	2,029	79,135	72.6	93,766	56.1	100,921	33.8	111,765	14.8	3,178	126,573
1999	5,977	2.013	79,767	72.2	94,256	55.1	101,554	32.5	111,958	13.3	3,158	127,192
2000	6,291	2,076	84.113	74.9	97,899	58.0	105,278	35.1	116,300	15.3	3,194	131.869
2001	6,463	2,006	82,895	71.7	98,585	53.8	106,883	31.8	118,613	13.8	3,208	135,379
2002	6,628	1,973	83,116	70.4	99,662	53.0	107,781	30.3	119,825	13.0	3,165	135,548
2003	6,676	2,066	89,484	72.3	106,520	55.2	115,591	36.2	127,084	19.1	3,196	141,058
2004 *	7.170	2.119	\$93,369		\$109.031	59.7	\$117.343	40.0	\$129,448	23.0	3.243	\$142.876
2005	7,070	2,123	\$96,332		\$114,219	57.5	\$123,464	39.0	\$135,658	22.4	3,243	\$149,550
CLACE	"A" CLER	NC.	•						-			
1996	1,373	2,558	96,430	90.3	102,030	82.0	105,196	63.3	111,685	37.9	3,226	122,447
1997	1,449	2,489	104,526	90.8	109,827	80.3	113,808	59.4	121,122	31.8	3,167	133,731
1998*	1,537	2,590	111,139	91.2	116,598	83.5	119,879	66.4	126,000	38.6	3,223	138,330
1999	1,500	2,610	113,879	91.9	119,064	84.0	122,466	67.7	128,317	40.5	3,222	140,212
2000	1,558	2,685	118,982	92.1	124,390	84.4	128,058	69.2	134,495	45.4	3,300	145,960
2001	1,583	2,662	118,844	91.7	124,563	83.3	128,421	67.5	135,258	44.0	3,302	147,046
2002	1,568	2,633	119,404	90.1	126,593	80.9	131,131	65.9	138,209	44.0	3,308	149,351
2003	1,529	2,719	124,519	90.4	131,860	82.1	136,340	68.0	143,343	50.2	3,356	152,586
2004 *	1,578	2,713	\$125,880		\$134,234	81.4	\$138,996	70.3	\$144,885	51.8	3,421	\$154,710
2005	1,877	2,629	\$124,333	87.4	\$134,584	77.3	\$140,582	64.1	\$148,240	45.4	3,372	\$159,739
WALKI	NG BOSS	ES/FORI	EMEN									
1996	531	2,731	129,611	91.9	136,195	87.0	139,034	75.3	144,286	48.6	3,271	155,759
1997	562	3,006	139,703	93.4	145,834	89.1	148,477	79.5	153,191	62.3	3,532	161,426
1998*	577	3,174	150,194	94.3	155,880	89.4	159,256	81.8	164,005	67.1	3,687	171,957
1999	554	3,125	150,286	91.9	158,438	88.6	160,832	82.7	164,283	70.0	3,603	170,881
2000	618	3,282	160,452	95.6	165,149	93.0	167,122	84.1	172,585	73.0	3,702	178,640
2001	616	3,130	157,352	93.8	163,609	89.6	166,508	80.4	171,928	66.1	3,638	179,754
2002	591	3,088	158,507	92.6	166,296	86.5	170,975	76.1	177,447	64.5	3,671	184,565
2003	556	3,317	182,965	93.5	191,454	89.7	194,843	83.3	199,894	69.1	3,871	210,609
2004 *	605	3,205	\$177,654		\$184,032	91.7	\$186,573	84.8	\$191,268	72.7	3,697	\$198,771
2005	654	3,180	\$181,217	94.0	\$188,789	89.8	\$192,463	82.3	\$197,930	70.9	3,650	\$205,018

*Data for 1998 and 2004 have been annualized to 52 weeks to allow comparison with other years. These years are 53-week payroll years.

NUMBER OF REGISTRANTS PAID BY 2005 ANNUAL EARNINGS (grouped in \$5,000 increments)



**One Class A clerk and seven walking bosses/foremen made over \$300,000 in 2005.

Registered Work Force by Local

The information below shows average hours and earnings averages for those members of the locals who (1) were active for the full payroll year and (2) were paid for one or more hours during the payroll year. The average ages of working registrants is also shown.

	No. Registered active registrat count at the en the payroll year	ion the t d of trant	ber Working shows otal number of regis s paid for one or hours.	Average Hours Paid is the average of all hours paid at any occupation code.	the ave tion, pa - (1 day	re Days Of shows erage days of vac aid holidays, and = 1/5 of one wed	a- sho d PGP vac ek). PG tax far for "B'	erage Total Income ows pay for hours paid; ation pay; holiday pay; P; and taxable and non able travel-related mea es, lodging, and mileag all Class "A" and Class ' registrants combined.	age of memb at the end of ls, the year.	ne shows ers trants the ho	nt of Working R s the percentag whose total pa ours categories	e of those wo aid hours fall i shown.	rking regis- nto each of
Local		Number Registered	Number Working	Average Hours Paid	Vacation Paid	Paid Holidays	PGP Paid	Average Total Income	Average Age	800 or More	1600 or More	2000 or More	2800 or More
		#	#	Hours	Days	Days	Days	S	Years	%	%	%	%
Longe	hore Regi	ctrante											
	ern Californi												
	A/LB	7,050	6,505	2,051	11.9	11.5		\$90,652	43.3	94.7%	76.2%	50.3%	16.7%
	an Diego	108	90	2,204	13.8	12.4		95,848	49.6	96.7	81.1	61.1	21.1
	ort Huenem		84	2,495	16.4	11.8		109,490	51.2	92.9	84.5	76.2	45.2
Total		7,270	6,679	2,059	11.9	11.5		\$90,959	43.5	94.7%	76.3%	50.8%	17.2%
Northe	rn California	1											
	F Bay Area	1,444	1,145	1,785	10.4	9.6	0.2		45.2	88.5%	56.4%	39.4%	13.9%
	Eureka	17	15	1,419	17.7	10.9	30.7		52.5	80.0	26.7	26.7	13.3
	acramento tockton	25 71	25 59	1,651 2,215	14.8 14.8	11.3 12.6	33.2 3.1		50.9 48.6	96.0 96.6	48.0 84.7	20.0 71.2	4.0 15.3
Total	tockton	1,557	1,244	1,798	10.7	9.8	1.4		45.6	88.9%	57.2%	40.4%	
	N. a. et la constant		1,277	1,770	10.7	7.0		\$10,727	45.0	00.770	31.270	70.770	13.7 /0
	Northwest:		1.40	1.004	140	10.0	2.4	0 670 404	49 C	0.4.60/	70.00/	45 00/	E 40/
	ancouver, Wortland	A 163 443	148 434	1,864 1,777	14.3 15.7	12.0 12.1	2.0		43.6 46.4	94.6%	70.9% 62.2	45.9% 38.7	5.4% 4.6
	North Bend	58	56	1,291	17.9	12.1	48.5		52.3	76.8	26.8	19.6	3.6
	ongview, WA		163	1,986	15.4	12.2	2.5	,	45.7	96.9	70.6	51.5	9.2
	Astoria	17	15	1,242	27.0	11.9	56.		55.9	60.0	40.0	20.0	
	Newport	9	9	547	10.6	12.9	119.2		50.2	11.1			
Total		865	825	1,778	15.7	12.1	7.	\$78,093	46.4	90.2%	61.9%	40.5%	5.5%
Pacific	Northwest:	Washingt	on										
	Bellingham	22	22	895	24.5	9.0	119.2	. ,	52.1	50.0%	18.2%	9.1%	
	eattle acoma	758 803	582 622	2,029 2,349	15.4 15.0	11.4 12.0		91,333 107,470	48.3 45.0	91.8 94.9	72.3 82.3	54.6 69.6	14.8 28.1
	berdeen	36	35	1,775	28.3	12.5	19.0		53.3	91.4	57.1	34.3	11.4
	nacortes	10	9	1,739	26.7	11.6	36.8		54.8	77.8	33.3	33.3	22.2
	ort Angeles	35	35	960	29.3	8.3	118.9	79,556	54.5	37.1	22.9	17.1	8.6
	everett	28	21	1,998	26.9	12.0	9.3		57.3	95.2	81.0	38.1	14.3
	Olympia Port Gamble	22 10	22 10	1,344 1,215	25.6 20.5	13.0 6.7	61.8	,	51.2 47.3	81.8 60.0	27.3 40.0	27.3 30.0	4.5
Total	ort Gamble				20.5 16.5	11.6	7.0		47.3	90.6%	73.3%	58.2%	
	shore Total	1,724	1,358	2,104	12.7	11.3	1.8			93.1%	72.4%	49.7%	
		11,410	10,106	2,010	12./	11.5	1.0	309,030	44.5	73.1 /0	1 2.4 /0	47.1 70	10.2 /0
Clerks	5												
	an Diego	8	8	2,474	27.8	12.9	0.4		60.0	100.0%	75.0%	62.5%	
	ort Huenem		16	2,923	29.4	12.9		129,113	56.4	100.0	93.8	93.8	50.0
	A/LB Eureka	1,271 1	1,257	2,608	21.1 30.0	12.3 13.0	*	123,748	52.2 67.0	96.9 100.0	86.4 100.0	76.2 100.0	45.7
	F Bay Area	256	255	2,414	21.5	11.8		108,985	53.7	98.0	87.1	74.1	31.4
40 P	ortland	84	84	2,573	24.7	12.6		119,781	51.9	100.0	91.7	79.8	38.1
	acoma	109	108	3,041	26.4	12.5		145,271	51.3	97.2	90.7	86.1	60.2
52 S Clerk	eattle Total	160 1,905	159 1,888	2,844	25.0 22.1	12.5 12.3	0.2		54.1 52.6	96.9 97.2%	90.6 87.3%	78.6 77%	56.0
		1,905	1,000	2,627	22.1	12.5		\$124,121	32.0	71.270	0/.5%	/ / 70	45.2%
Forem													
	an Diego	6	6	2,596	30.5	12.3		\$147,617	65.7	100.0%	83.3%	83.3%	33.3%
	ort Huenem A/LB	te 5 410	406	* 3,312	32.5 26.9	12.0 11.9	*	* 186,918	60.0 55.0	100.0 98.0	100.0 94.6	100.0	100.0 75.9
	F Bay Area	84	81	2,866	26.1	12.0	0.4		56.5	96.3	95.1	90.9	59.3
92 P	ortland	49	49	2,583	30.6	12.1	7.3	3 153,293	57.4	93.9	87.8	79.6	51.0
	eattle	109	108	3,204	27.7	12.1		191,728	51.9	99.1	94.4	89.8	71.3
98 S	nen Total	663	654	3,180	27.3	11.9	0.0		55.0	97.7%	94.0%	89.8%	

^{*}Average Hours Paid, Average Days of PGP Paid, and Average Total Income for groups of fewer than five people are not shown, but the data are included in category averages.

The omission of a value indicates <0.05%.

Hours by Job Categories

The hours shown are summarized from payroll information reported to PMA. The hours are shown by the job category (determined by occupation code number) in which they are reported for payroll and/or benefit assessment purposes. The hours listed under the various CFS Agreement categories do not represent total CFS activity because a CFS operator may payroll employees at job categories other than CFS Agreement categories.

52-week p to 2004 o	e the hours paid in payroll year. For co data, also shown a 04 annualized to	mparison are hours	These are the hours paid in payroll year 2004.	2004 a	2004 shows the 2005 hours pa nnualized hour	aid from	"Percent Paid to Casuals" shows the percent of hours paid in each job category that were paid to registrants who were not longshore, clerk, or foreman registrants. For example, a member of an
	¥		\forall	Pct. Chg. from 2004	Percent of	Percent Paid to	ILWU longshore local being paid in a clerk job cate- gory is NOT a casual, but a member of an ILWU
Job Category	2005	2004	2004	(52 weeks)	Category	Casuals	warehouse local (not part of the bargaining unit) being paid in a longshore job category IS a casual.
LONGGUODE CATEGORIES		(52 weeks)			À		
LONGSHORE CATEGORIES							"Percent of Category" shows the percent that each job category comprises of the total hours for
Basic Rate - General	2,058,430	1,779,866	1,814,093	15.7%	9.3%	23.8%	the category group, <i>i.e.</i> longshore, clerk, and foreman.
- Lasher	1,368,596	1,295,324	1,320,234	5.7	6.2	18.9	Toreman.
- Holdman - Auto Driver	1,587,859 362,308	1,542,740 377,271	1,572,408 384,526	2.9 -4.0	7.2 1.6	32.2 30.8	
Skilled Wage I	446,736	413,526	421,478	8.0	2.0	12.0	
- Hatch Tender	134,868	117,852	120,119	14.4	0.6	2.3	
- Lift Truck Operator	225,413	215,574	219,720	4.6	1.0	9.2	
- Skilled Holdman	213,490	197,210	201,003	8.3	1.0	20.4	
- Tractor Driver	5,271,792	4,900,132	4,994,366	7.6	23.9	8.2	SELECTED OCCUPATION CODES
Skilled Wage II	185,031	158,162	161,204	17.0	0.8	0.9	ASSOCIATED WITH LONGSHORE
- Crane Operator	171,999	156,477	159,487	9.9	0.8	0.6	
- Top Handler/Heavy Lift	511,474	465,788	474,746	9.8	2.3	2.6	AND CLERK JOB CATEGORIES
Skilled Wage III	1,320,382	1,295,882	1,320,803	1.9	6.0	0.0	LONGSHORE JOB CATEGORIES
- Crane Gantry/Hammerhead	1,232,956	1,171,662	1,194,194	5.2	5.6	0.0	LONGSHOKE JOB CATEGORIES
- Top Handler/Heavy Lift	1,924,281	1,687,237	1,719,683	14.0	8.7	0.0	Basic Rate General
- Transtainer - Straddle Carrier	388,864 241,969	296,189 212,849	301,885 216,942	31.3 13.7	1.8 1.1	0.0 0.1	0001 Auto Driver 0007 Holdman
CFS Agreement Rate	4,926	8,557	8,722	-42.4	0.0	11.0	0001 Auto Driver 0007 Hotaman 0002 Boardman 0009 Lasher
Miscellaneous Dock - General	123,691	109,543	111,650	12.9	0.6	9.5	0005 Dockman 0150 CFS Utility Man 0006 Frontman/Slingman
- Mechanics	2,411,169	2,085,140	2,125,238	15.6	10.9	8.9	Skill I Rate
- Gear	498,163	449,109	457,746	10.9	2.3	0.6	0021 Boom Man/Raft Man 0036 Tractor - Semi-Dock
- Lines	393,345	384,036	391,421	2.4	1.8	0.2	0023 Button Pusher 0037 Utility Lift Driver 0025 Combo Lift/Jitney 0038 Winch Driver
- Sweepers	162,183	158,777	161,830	2.1	0.7	1.4	0026 Crane Chaser 0044 Mechanical Hopper
Joint Dispatch	232,690	222,891	227,178	4.4	1.1	0.0	0027 Dock Gang Leader Opener 0028 Hatch Tender 0045 Monthly UTR Work -
Member Company Agmts.	36,138	34,767	35,436	3.9	0.2	0.7	0029 Lift Truck Operator Tractor
Grain/Whse/NonMember Agmts.	512,214	472,096	481,175	8.5	2.3	8.8	0030 Payloader Operator 0052 Gang Boss 0032 Side Runner 0054 Hatch Boss Tender
Subtotal	22,020,967	20,208,657	20,597,287	9.0%	99.9%	10.1%	0033 Skilled Holdman 0070 Bulldozer/Caterpillar
Travel	19,000	20,653	21,050	-8.0%	0.1%		Skill II Rate
TOTAL LONGSHORE HOURS	22,039,967	20,229,310	20,618,337	9.0%	100.0%		0053 Payloader Over 15 0085 Crane Mobile
CLERK CATEGORIES							Tons 0087 Crane Shipboard 0055 Lift Truck - Heavy 0088 Crane Whirley
Basic Clerk	627,179	574,997	586,054	9.1%	9.3%	49.7%	0078 Rail Car Pusher - 0092 Log Loader - Snapper Container 0094 Switch Engine
15% Skilled Wage	613,251	527,765	537,915	16.2	9.0	16.8	0080 Bulkloader Operator Operator
25% Skilled Wage	3,786,616	3,696,485	3,767,571	2.4	55.9	6.4	0081 Crane Barge Operator
30% Skilled Wage	_,	.,,	- , : ,- : .				Skill III Rate
- Chief Supervisor	918,095	834,771	850,824	10.0	13.5	0.0	066 LA/LB Whirley/Winch 084 Crane Container 067 Hall Crane Rated Gantry
- Supercargo	467,163	452,180	460,876	3.3	6.9	0.2	Equipment - Yard 093 Straddle Carrier
- Vessel Planner	289,554	293,860	299,511	-1.5	4.3	0.0	072 Top Handler/Side Pick Operator 079 Monthly UTR Work - 095 Port Packer
CFS Agreement Clerk	1,838	(10)	(10)	184.8	0.0	2.3	Top/Side Pick 098 SF Steady Skill
Joint Dispatcher	50,736	45,048	45,914	12.6	0.7	0.0	083 Transtainer Operator
Subtotal	6,754,432	6,425,096	6,548,655	5.1%	99.7%	9.7%	CLERK JOB CATEGORIES
Travel Time TOTAL CLERK HOURS	22,905	21,168	21,575	8.2%	0.3%		Basic clerk
TOTAL CLERK HOURS	6,777,337	6,446,264	6,570,230	5.1%	100.0%		100 Basic Clerk - Ship 109 Basic Clerk -
FOREMAN CATEGORIES							101 Basic Clerk - Dock Dock Registered 108 Basic Clerk -
Foreman - 20%	19,863	16,263	16,576	22.1%	0.8%	0.0%	Ship Registered
Foreman - 30%	2,284,814	2,198,561	2,240,839	3.9	97.3	0.070	Clerk Supervisor
CFS Agreement Foreman	12,376	12,670	12,914	-2.3	0.5	0.0	102 Supervisor - Ship 170 CFS Supervisor Clerk
Joint Dispatcher	21,323	20,323	20,714	4.9	0.9	0.0	103 Supervisor - Dock
Subtotal	2,338,376	2,247,817	2,291,043	4.0%	99.6%	0.0%	Kitchen/Tower/Computer Clerk
Travel Time	8,983	10,000	10,192	-10.2%	0.4%		115 Computer Kitchen/ 117 Vessel Clerk Tower Supervisor Supervisor
TOTAL FOREMAN HOURS	2,347,359	2,257,817	2,301,235	4.0%	100.0%		116 Yard Directing (Computer) Supervisor 118 Rail Clerk Supervisor
ALL CATEGORIES							(Computer) Computer
Subtotal - All Job Categories	31,113,775	28,881,570	29,436,985	7.7%	99.8%	9.3%	Chief Supervisor & Supercargo 104 Supercargo/ 106 Chief Supervisor
Travel Time	50,888	51,820	52,817	-1.8%	0.2%		Bulk/Ship 120 Vessel Planner
TOTAL HOURS	31,164,663	28,933,390	29,489,802	7.7%	100.0%		105 Supercargo/ Other/Ship

Total Shoreside Payrolls Processed by PMA

The data in the table below include payments to all occupations reported by PMA members for payroll purposes. Occupational categories include longshoremen, clerks, foremen, watchmen, mechanics, warehousemen, maintenance men, dispatchers, Joint Labor Relations Committee employees, and other miscellaneous workers.

	Southern	Northern			
Year	California	California	Oregon	Washington	Total
1995	\$ 343,548,860	\$ 96,497,444	\$ 74,956,472	\$ 114,307,399	\$ 629,310,175
1996	370,647,234	95,707,890	74,253,654	120,767,232	661,376,010
1997	459,117,898	104,278,998	79,699,998	140,372,774	783,469,668
1998*	\$ 655,5	03,360	47,963,817	156,640,904	860,108,081
1999	556,636,573	119,657,029	81,956,977	142,152,862	900,403,441
2000	639,216,711	132,258,890	81,081,187	151,386,303	1,003,943,091
2001	654,975,466	128,077,721	79,182,058	141,929,443	1,004,164,688
2002	700,565,895	124,649,275	73,682,073	149,444,144	1,048,341,387
2003	782,186,349	135,007,505	78,203,842	168,844,117	1,164,241,813
2004	879,867,498	148,792,441	83,241,784	191,073,284	1,302,975,008
2005	935,494,748	159,916,047	80,443,269	237,498,746	1,413,352,809

^{*} In 1998, Shoreside Payrolls were reported by State and not by PMA Administrative Area.

PMA also collects and transfers employer contributions to the Federal Insurance Contributions Act (F.I.C.A.) accounts and State Unemployment Insurance (S.U.I.) accounts on these payrolls. In 2005, employer FICA taxes paid were \$86,831,635 and SUI taxes paid were \$50,954,576.

Assessment Rates 2005/2006 ASSESSMENT RATES

		Other Ass	essments		
Payroll Hour Rate	Benefits Plans	CFS Program	401(k)	PMA Cargo Dues	Total
L/S & Clk	\$15.710		\$0.87	\$0.530	\$17.110
Walking Boss	\$15.710		\$1.35	\$0.530	\$17.590
Offshore and Intercoastal Tonnage Rates	01.4 700	40.00		40.000	0177.0.40
Containers (per R.U.)	\$14.790	\$0.09		\$3.060	\$17.940
General Cargo	\$0.870			\$0.180	\$1.050
Lumber & Logs	\$0.870			\$0.180	\$1.050
Autos & Trucks	\$0.070			\$0.180	\$0.250
Bulk Cargo Coastwise and Inbound from British Columbi	\$0.017			\$0.004	\$0.021
Containers (per R.U.)	\$10.440	\$0.06		\$3.060	\$13.560
General Cargo	\$0.359			\$0.180	\$0.539
Lumber & Logs	\$0.359			\$0.180	\$0.539
Autos & Trucks	\$0.029			\$0.180	\$0.209
Bulk Cargo	\$0.007			\$0.004	\$0.011

ILWU-PMA 401(k) Plan

For Plan Year Ended June 30:	2005	2004	2003	2002	2001	2000
Employee	\$ 68,900,744	\$ 56,394,942	\$ 51,927,070	\$ 51,365,289	\$ 51,434,326	\$ 45,375,991
Employer	27,792,749	24,372,413	23,192,959	23,212,183	23,224,484	21,772,978
Total Contributions	\$ 96,693,493	\$ 80,767,355	\$ 75,120,029	\$ 74,577,472	\$ 74,658,810	\$ 67,148,969
Investment Income						
Net realized/unrealized appreciation	35,250,470	45,460,248	(487,772)	(46,177,189)	(63,907,440)	50,443,128
Interest and Dividends	1,261,102	1,267,223	11,759,439	11,124,918	8,306,030	5,608,484
Less: Investment expense	(612,843)	(631,870)	(9,846)	(548,369)	(337,169)	(354,885)
Total Additions	\$ 132,592,222	\$126,862,956	\$ 86,381,850	\$ 38,976,832	\$ 18,720,231	\$122,845,696
Distributions						
Distributions to participants	(35,254,447)	(33,401,999)	(29,493,400)	(16,693,578)	(18,407,013)	(19,061,355)
Net Change	\$ 97,337,775	\$ 93,460,957	\$ 56,888,450	\$ 22,283,254	\$ 313,218	\$103,784,341
Net Assets available for Benefits						
Beginning of year	545,800,526	452,339,569	395,451,119	373,167,866	372,854,648	269,070,307
End of year	\$ 643,138,301	\$545,800,526	\$ 452,339,569	\$ 395,451,119	\$ 373,167,866	\$ 372,854,648

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CHANGES IN NET ASSETS AVAILABLE FOR PENSION BENEFITS

The data in the table below are obtained from the audited annual financial statements of the ILWU-PMA Pension Plan. The records for the Plan are maintained on the accrual basis of accounting; each Plan Year ends June 30.

For Plan Year Ended June 30:	2005	2004	2003	2002	2001	2000
Benefits Paid and Expenses						
Pensions paid	\$ 178,379,753	\$ 173,764,799	\$ 139,658,164	\$ 134,001,085	\$ 132,944,103	\$ 126,396,608
Administrative expenses	4,827,321	3,950,101	3,344,014	3,352,482	2,824,335	2,628,159
Total Deductions	\$ 183,207,074	\$ 177,714,900	\$ 143,002,178	\$ 137,353,567	\$ 135,768,438	\$ 129,024,767
Investment Income and Employer Contributions						
Net appreciation of fair value of invest.	\$ 143,840,483	\$ 172,474,460	\$ 49,774,065	\$ (241,578,790)	\$ (194,172,442)	\$ 263,316,194
Interest	20,308,595	27,118,070	61,275,332	67,678,012	113,771,260	79,056,057
Dividends from investments	35,660,141	29,801,798	11,107,923	8,998,088	5,912,417	6,166,643
Less investment expense	(5,104,005)	(4,761,574)	(3,776,391)	(4,458,572)	(4,312,251)	(4,358,152)
Total Income Gain (Loss)	\$ 194,705,214	\$ 224,632,754	\$ 118,380,929	\$ (169,361,262)	\$ (78,801,016)	\$ 344,180,742
Contributions from Employers	80,000,000	48,035,455	24,034,798	23,949,998	26,944,908	32,486,144
Miscellaneous Income	15,870	215,480				
Total Additions (Subtractions)	\$ 274,721,084	\$ 272,883,689	\$ 142,415,727	\$ (145,411,264)	\$ (51,856,108)	\$ 376,666,886
Net Increase (Decrease)	91,514,010	95,168,789	(586,451)	(282,764,831)	(187,624,546)	247,642,119
Net Assets Avail for Benefits: Beg. of Year	\$2,027,542,111	\$1,932,373,322	\$1,932,959,773	\$2,215,724,604	\$2,403,349,150	\$2,155,707,031
End of Year	\$2,119,056,121	\$'2,027,542,111	\$1,932,373,322	\$1,932,959,773	\$2,215,724,604	\$2,403,349,150

EMPLOYER WITHDRAWAL LIABILITY

Multi-employer plans are required by the Multi-employer Pension Plan Amendments Act of 1980 to establish procedures for the determination and imposition of withdrawal liability upon the withdrawal of a contributing employer.

Under special rules approved by the Pension Benefit Guaranty Corporation, the ILWU-PMA Pension Plan will impose withdrawal liability for a withdrawal where the employer

a) during the 5 years following withdrawal continues or resumes covered operation without an obligation to make contributions or

b) sells or transfers all or a substantial portion of his business or assets to a non-contributing employer.

An employer that simply goes out of business will generally have no withdrawal liability.

To satisfy the withdrawal requirement, the Plan uses the presumptive method for the computation of withdrawal liability. The presumptive method bases such liability on certain components of the Plan's unfunded vested benefits liability.

The unfunded vested benefits liability for the Plan Year ended June 30 is shown below. The benefits reflected in the calculation for active employees include only retirement benefits already accumulated, already vested, and for which the active employees qualified as a result of age and service through June 30.

Vested Liabilities as of Plan Year Ended June 30:	2005	2004	2003	2002	2001	2000
Retired Participants & Beneficiaries	\$ 1,515,625,380	\$ 1,455,549,449	\$ 1,305,884,979	\$ 1,055,302,845	\$ 1,058,353,547	\$ 1,019,710,333
Inactive Vested	4,686,585	3,966,396	3,683,208	3,298,116	3,742,209	3,558,643
Active Vested Employees	806,878,902	755,977,668	781,907,078	784,705,118	929,737,426	808,569,339
Total Present Value Vested Liabilities	\$ 2,327,190,867	\$ 2,215,493,513	\$ 2,091,475,265	\$ 1,843,306,079	\$ 1,991,833,182	\$ 1,831,838,315
Actuarial Value of Assets	\$ 2,047,437,313	\$ 2,058,263,566	\$ 2,178,348,340	\$ 2,262,121,466	\$ 2,265,007,122	\$ 2,106,388,802
Unfunded Vested Benefits Liability	279,753,554	157,229,947		_		

ACTUARIAL ACCRUED LIABILITY

The actuarial accrued liability is the amount which, together with assumed investment earnings, will be sufficient to pay earned retirement benefits for the lifetimes of those Plan participants eligible for retirement benefits. The difference between net assets and total actuarial accrued liability is the unfunded actuarial accrued liability.

Actuarial Accrued Liability July 1:	2005	2004	2003	2002	2001	2000
Actuarial Value of Assets	\$ 2,047,437,313	\$ 2,058,263,566	\$ 2,178,348,340	\$ 2,262,121,466	\$2,265,007,122	\$ 2,106,388,802
Actuarial Liability:						
Pensioners/Survivors	1,567,817,904	1,488,741,632	1,325,727,760	1,185,052,148	1,070,787,479	1,041,933,471
Inactive Vested	4,871,544	4,111,317	3,813,967	3,413,671	3,912,595	3,753,100
Active Employees	1,341,173,874	1,166,475,463	1,168,283,684	1,149,258,226	1,260,166,108	1,171,885,186
Total Actuarial Liability	\$ 2,913,863,322	\$ 2,659,328,412	\$ 2,497,825,411	\$ 2,337,724,045	\$ 2,334,866,182	\$ 2,217,571,757
Unfunded Actuarial Accrued Liability	\$ 866,426,009	601.064.846	\$ 319,477,071	\$ 75,602,579	\$ 69.859.060	\$ 111.182.955

ILWU-PMA SUPPLEMENTAL WELFARE BENEFIT PLAN

For Plan Year Ended June 30:	2005	2004	2003	2002	2001	2000
Contributions by employer	\$ 30,696,735	\$ 34,440,703	\$ 22,756,913	\$ 25,202,778	\$ 12,642,303	\$ 5,720,936
Deductions:						
Benefits paid	30,487,265	34,269,318	22,610,299	25,058,910	12,500,640	5,632,689
Administrative expenses	209,470	 171,385	 146,614	 143,868	 141,663	 88,247
Total deductions	\$ 30,696,735	\$ 34,440,703	\$ 22,756,913	\$ 25,202,778	\$ 12,642,303	\$ 5,720,936

Welfare Benefits

CHANGES IN NET ASSETS AVAILABLE FOR WELFARE BENEFITS

For Plan Year Ended June 30:	2005	2004	2003	2002	2001	2000
Investment Income	\$299,578	\$107,689	\$ 31,289	\$ 194,555	\$ 723,921	\$ 497,272
Contributions:						
Employers	\$ 325,950,687	\$ 281,553,606	\$191,467,575	198,696,752	139,675,684	
Employees	9,317,965	8,570,383	5,505,270	4,304,387	3,939,445	3,132,661
WILSP/Union	223,943	195,884	194,960	187,959	199,253	174,591
COBRA/self-pay contrib.	83,615	54,029	239,910	146,635	168,126	168,094
Total contributions	\$ 335,576,210	\$ 290,373,902	\$243,567,938	\$196,106,556	\$203,003,576	\$143,151,030
Total additions	\$ 335,875,788	\$ 290,481,591	\$243,599,227	\$196,301,111	\$203,727,497	\$143,648,302
Deductions:						
Benefits paid	\$ 319,508,128	275,512,366	\$235,181,687	\$200,546,643	\$165,913,818	\$139,329,193
Administrative expenses	6,142,681	4,969,605	4,362,971	4,573,239	4,309,264	3,696,554
Total deductions	\$ 325,650,809	\$ 280,481,971	\$239,544,658	\$205,119,882	\$170,223,082	\$143,025,747
Net increase(decrease)	\$10,224,979	\$9,999,620	\$ 4,054,569	\$ (8,818,771)	\$ 33,504,415	\$ 622,555
Net assets available for benefits:						
Beginning of year	\$ 71,601,616	\$ 61,601,996	\$ 57,547,427	\$ 66,366,198	\$ 32,861,783	\$ 32,239,228
End of year	\$ 81,826,595	\$ 71,601,616	\$ 61,601,996	\$ 57,547,427	\$ 66,366,198	\$ 32,861,783

COSTS OF WELFARE BENEFITS PAID CATEGORIZED BY TYPE OF BENEFIT

\$ 61,256,809				
\$ 61,256,809				
\$ 61,256,809				
	\$ 44,147,703	\$ 37,109,464	\$ 34,415,405	\$ 30,313,962
\$ 132,176,612	\$ 118,033,767	\$ 98,594,333	\$ 72,690,391	\$ 58,084,936
33,397,697	28,572,271	25,109,446	19,238,147	16,363,843
1,825,983	1,588,888	1,566,451	1,667,218	1,542,410
2,008	2,540	2.149	2.011	2.664
1,832	1,474	1,298	1,186	774
\$ 167,404,132	\$ 148,198,940	\$125,273,677	\$ 93,598,953	\$ 75,994,627
\$ 6,557,231	\$ 6,227,975	\$ 5,828,498	\$ 5,476,063	\$ 5,240,115
\$ 17,768,215	\$ 16,320,511	\$ 14,860,557	\$ 15,248,089	\$ 13,729,466
5,722,444	5,223,581	4,921,700	5,049,409	3,873,627
\$ 23,490,659	\$ 21,544,092	\$ 19,782,257	\$ 20,297,498	\$ 17,603,093
,,,	,,,	,,	,,,	,,,
\$ 3,790,134	¢ 2.254.040	\$ 3,083,341	¢ 2.004.500	\$ 2,747,312
\$ 3,790,134 2,676,986	\$ 3,254,040 1,908,505	\$ 3,083,341 2,017,310	\$ 3,094,598 1,716,737	\$ 2,747,312 1.471.866
1,866,430	1,493,464	617,558	1,209,986	1,658,079
1,981,048	1,554,894	1,030,473	1,304,170	874,238
355,796	344,043	364,831	438,302	388,505
-	31,277	-	-	-
\$ 10,670,394	\$ 8,586,223	\$ 7,113,513	\$ 7,763,793	\$ 7,140,000
\$ 2,489,719	\$ 2,501,566	\$ 2,063,397	\$ 1,920,680	\$ 1,401,906
3 2,409,719 -	\$ 2,301,300	\$ 2,005,597	\$ 1,920,000 -	\$ 1,401,900 -
3,528,055	3,812,188	3,169,337	2,206,030	1,377,507
\$ 6,017,774	\$ 6,313,754	\$ 5,232,734	\$ 4,126,710	\$ 2,779,413
\$ 115,367	\$ 163,000	\$ 206,500	\$ 235,396	\$ 257,983
\$ 113,307	3 103,000	\$ 200,300	3 255,590	<u> </u>
\$ 275,512,366	\$ 235,181,687	\$200,546,643	\$165,913,818	\$139,329,193
(5,384,437)	2,257,443	3,745,292	1,360,897	5,286,441
¢ 270 127 020	\$ 237 439 130	\$204 291 935	\$167 274 715	\$144.615.634
3		(5,384,437) 2,257,443	3 (5,384,437) 2,257,443 3,745,292	(5,384,437) 2,257,443 3,745,292 1,360,897

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Vacations Paid and Distribution of Longshore PGP by Local

Average Payment shows the average vacation payment to to active appropriate to to active appropriate the monies actually paid directly to active employees; other control to the Vacation Plan such No. of Vacations Avg. No. of Weeks shows the numshows the average ber of inactives, costs to the Vacation Plan such shore regisactives, and tion weeks paid to employees with at least as the various employment taxes are not included. employees over 1.600 qualifying hours. active employees Payments made to 11 Payments made in August and vacation paydispatchers were dis-December 2005 to emp who retired during the payroll year are not included in the data shown. carded from the average ments. payment calculation. **VACATIONS PAID** No. of Average No. Average Total Local Vacations of Weeks Payment **Payments** Southern California 13 LA/LB 6,541 2.5 \$3,663 \$21,620,868 29 San Diego 93 2.8 4,113 355.958 84 3.4 380,866 46 Port Hueneme 4,920 2.6 \$3,688 6,718 \$22,357,692 **Northern California** 10 SF Bay Area \$3,394,094 1,064 \$3,832 2.5 15 3.7 71,920 14 Eureka 6,935 18 Sacramento 23 3.2 3,900 96,091 60 3.0 232,235 4,153 54 Stockton Total 1,162 2.5 \$3,870 \$3,794,339 **Pacific Northwest: Oregon** 04 Vancouver, WA 152 3.0 \$4,313 \$580,943 432 3.2 08 Portland 4,451 1,801,546 12 North Bend 54 3.9 5,270 257,392 21 Longview, WA 170 3.3 4,298 700,109 50 Astoria 15 5.8 6,998 103,488 9 2.1 53 Newport 4,452 21,596 832 3.3 \$5,392 \$3,465,074 **Pacific Northwest: Washington** 07 Bellingham 4.8 \$4,701 \$129,083 19 Seattle 588 3.3 4,553 2,512,212 644 3.2 7,078 23 Tacoma 2,681,155 38 5.7 24 Aberdeen 7,630 280,187 25 Anacortes 6.0 7,291 68,674 27 Port Angeles 7,247 257,729 5.8 32 Everett 22 5.7 7.732 159.041 47 Olympia 23 5.0 3,669 161,785 51 Port Gamble 10 4.1 4,780 47,737 1,395 3.5 \$3,911 \$6,297,602 **Longshore Total** \$8,275 10,107 2.7 \$35,914,707 Clerks 29 San Diego \$6,650 \$59,233 5.5 46 Port Hueneme 5.7 7,448 120,183 63 LA/LB 1,060 4.4 6,676 6,520,820 14 Eureka 6.0 7,615 8,275 227 34 SF Bay Area 4.6 7,019 1,456,139 40 Portland 85 4.7 8.012 563.501 23 Tacoma 78 7,806 613,292 5.6 52 Seattle 145 5.1 6,436 1,050,619 1,619 \$10,392,062 Clerk Total 4.6 \$9,728 Foremen 29 San Diego 5.6 \$10,504 \$48,642 42,016 46 Port Hueneme 6.0 9,151* 94 LA/LB 392 5.2 9,550 3,483,207 91 SF Bay Area 71 5.1 10,150 618,039 52 92 Portland 5.8 9,145 491,830 5.4 98 Seattle 96 9,303 909,211 620 5.3 \$9,303 \$5,592,945 Foremen Total **COAST TOTAL** 12,346 3.1 \$4,673 \$51,899,714

L	ONGSHOR	E PGP PAY	MENTS BY	AREA
		AR	EA	
Year	Southern California	Northern California	Oregon	Washington
2001	\$27,785	\$699,148	\$2,818,413	\$4,878,738
2002	\$20,207	\$660,735	\$2,593,633	\$3,941,306
2003	\$15,660	\$450,665	\$1,365,298	\$3,209,541
2004	\$9,607	\$383,978	\$1,246,395	\$2,540,945
2005	\$20,645	\$351,335	\$1,357,071	\$2,299,763

% of Coast

shows the

paid to the

percent of

to the Coast.

% of

Coast

0.5%

0.3

0.5%

0.8%

235.1

462.1

99.3

8.7%

1.6%

466.3

1488.8

208.6

463.0

578.4

33.7%

14.4%

1.1%

369.0

182.8

106.6

751.2

560.4

57.1%

100.0%

2292.9

the total paid ments.

total PGP

Average Pay-ment includ-

ed longshore

Average

Payment

\$241

119

\$240

\$298

7,894

8,865

1,600

\$2,196

\$1,400

1,332

11,996

1,136

15,545

25,892

\$4,075

108

6,758

9,207

29,799

3.067

16,814

28,224

\$18,252

\$5,715

registrants

PGP pay-

Total PGP

total PGP

payments

Total

PGP

\$20,526

\$20,645

\$30,432

186,169

40,001

\$351,335

\$65,781

187,878

599,812

84,039

186,536

233,026

\$1,357,071

\$581,848

148,683

73,654

42.935

302,646

225,789

\$2,299,763

\$4,028,814

923,774

433

94,733

119

local.

received PGP.

No. Receiving

Any PGP

85

86

102

12

21

25

160

141

50

74

12

333

22

31

14

18

126

705

% Change from 2004

shows the

2005 PGP

paid from

PAY GUARANTEE PAID

% Change

From 2004

130.5%

-82.2

-100.0

114.9%

72.0%

55.7

-3.7

-64.3

-8.5%

63.6%

-8.2

-29.7

12.1

-3.3

8.9%

13.7%

-95.3

100.0

-31.1

-22.0

-80.9

27.0

1.8

-9.5%

-3.6%

-9.9

634.7

percent

PMA Training Graduates

	- 1	2005	2004	2003	2002
	Crane / Crane Simulator				
	Container Gantry Crane (Sim)	338	200	239	92
All Crans training are are an are due to	RTG Crane (Transtainer) (Sim)	345	103	91	86
All Crane training program graduates include Crane certification, simulator———	Ship Gantry Crane	-	2	10	56
training (except SC), and	Ship Pedestal Crane (Winch)	23	45	71	19
refresher/familiarization training.	Mobile Crane (Mobile Cr Light)	85	49	168	2
	Ship Unloader, Bulk Crane	12	19	31	_
	Dock Whirley Crane	6	16	10	3
Familiff and director in all de Basis and	Subtotal	809	434	620	258
Forklift graduates include Basic and Heavy Lift certification, and refresher/familiarization training.	Chill Faviors and / DIT	1%	2%	4%	2%
Semi -Tractor graduates include Dock	Skill Equipment / PIT Forklift	1,755	1,059	1,305	612
and Ro-Ro certification, and refresher	Semi-Tractor	5,449	3,192	857	845
& familiarization training. The num-	Container Handling Equipment (CHE)	5,449	3,192	637	643
ber of graduates is higher in 2005 due to Casual Processing.		4 420	675	250	700
	(Log Loader)	1,129	675	356	702
CHE graduates include Top Handler, Side Pick and Reachstacker certification,	Straddle Carrier	147	112	62	4
and refresher/ familiarization training.	Excavator	5	15	-	_
	Bulldozer (Front Loader)	7	11	2.654	2.106
	Subtotal	8,492	5,064	2,654	2,196
		15%	18%	18%	15%
	lah Spacific / Dramations				
	Job Specific / Promotions Basic Marine Clerk	422	73	98	73
		433	83	80	73
	Clerk Computer Gate (Yard) Supercargo	393			
		13	28	_	_
	Vessel Planner	11	7	4	4
	Walking Boss Orientation	83	81	27	-
	Powered Gangway	12	14		-
	Walking Boss Seminar	366	150	640	266
	Watchman	35	331	102	94
	Holdman	212	24	5	13
	(Mechanic – General & Crane)	54	- 10	-	-
	Tank, M1 A1 Subtotal	1,612	10 801	976	545
	Subtotal	3%	3%	7%	4%
		3,0	370	7 70	470
The number of GST graduates is higher	— Safety / Technical / Employee Development				
in 2005 due to Casual Processing.	GST (GIT) (D&A Awareness)				
	(Orientation, Skill)	12,332	9,733	3,442	5,466
	Diversity, Employee & Supervisor	4,523	605	2,954	4,215
	Standard First Aid / CPR	688	568	369	273
	Lashing	824	742	323	135
	Ammo Handling Safety	70	45	118	52
	Vessel Rigging	-	8	10	-
	Basic Casual Safety (LS Entry)	642	21	102	104
	Instructor (Train-the-Trainer)	-	12	5	13
	Subtotal	19,079	11,734	7,427	10,264
	Bubtotai	33%	41%	50%	70%
		33.0	11/0	00,0	, 0,0
	Testing				
	Strength & Agility (Sked Practice)	1,312	1,078	637	419
	Clerk Cognitive	5,635	2,810	450	201
	Clerk Keyboard	252	264	236	79
	Physical Exam (Physical Preemployment)	7,891	989	831	293
	Drug & Alcohol Screen	,,072	303	301	233
The number of Lashing Test	(Drug/Alcohol Preemployment)	7,931	1,010	844	345
graduates is higher in 2005 due ———	Lashing Test	4,024	4,193	100	37
to Casual Processing.	Subtotal	27,045	10,344	3,098	1,374
		47%	36%	21%	9%
The number of total program					2.3
graduates is higher in 2005 ——	TOTAL	57,037	28,377	14,775	14,637
due to Casual Processing.		2,,02,		- 1,773	,007
	EXPENDITURE	\$35,906,285	\$19,442,172	\$13,462,861	\$12,997,266
		. , ,===	, ,	. , ,===	. ,,



Port Hours, Wages, and Tonnage Data

Calculation of Total Tonnage and "Weighted Tonnage"

Cargo moving through West Coast ports is manifested in a variety of ways, but when reported it is ultimately distilled into revenue tons or revenue units (TEUs). General Cargo is reported by weight or measure; Lumber & Logs, by 1,000 board feet to the ton; Automobiles (and light trucks) by measure; Bulk Cargo by weight; and Containerized Cargo, as number of boxes that are converted into Revenue Units, or TEUs. A Revenue Unit, by definition, is equivalent to 17 revenue tons.

From this collection of data, PMA constructs a variety of tonnage statistics that are used for many different purposes. Some of those uses require adjusting, or "weighting," one or more of the cargo sector tonnage values to develop useful indices for comparisons over time or among ports or port groups. One such tonnage "weighting" is used in this section.

Total Tonnage

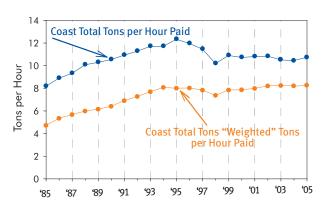
The most commonly used tonnage statistic is Total Tonnage. This measure is constructed by multiplying the number of container TEUs by 17 revenue tons, adding General Cargo revenue tons, Lumber & Logs revenue tons, Autos revenue tons, and Bulk tons. The "Total Tonnage" data for each port table shown in this section is calculated by this method.

"Weighted" Tonnage

For the purpose of comparing the volume of tonnage handled in a port or group of ports to the corresponding number of hours paid, a "weighted tonnage" statistic is used. Only two of the cargo sectors are altered to "weight" the total tonnage: Autos and Bulk.

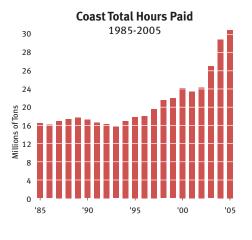
Applying a "weighting" factor to bulk tonnage has been a common approach to measuring productivity for decades. Bulk tonnage is currently weighted at 50 to 1. The reason for greatly reducing the amount of the Bulk tonnage used in studies about productivity is that Bulk Cargo, because of the methods of loading and discharging it, requires far fewer payroll hours per ton than the other sectors of cargo.

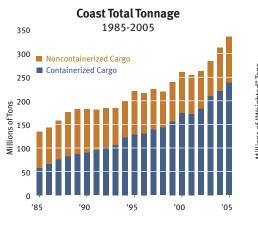
Automobiles are reported by measure: each 40 cubic feet of volume is reported as one ton. For example, a popular mid-sized sedan measures 460 cubic feet and weighs 3,330 pounds. This vehicle is reported as 11.5 revenue tons even though it weighs just over 1.6 tons. New imported automobiles arrive on specialized auto carriers and are driven off the vessel and parked. This operation generally takes much less time than handling general cargo or lumber and logs. To offset this difference in labor requirements, auto tonnage is weighted at 6 to 1.

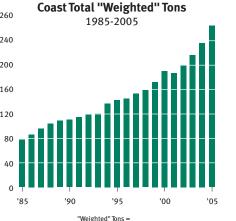


Total "Weighted" Tonnage

Thus, the "weighted" tonnage statistic that is used in the graphs on this page and in calculating the "Weighted Tons" per Hour data in the following tables is the sum of container TEUs x 17, General Cargo tonnage, Lumber & Logs tonnage, 1/6 of Automobiles & Trucks tonnage, and 1/50 of Bulk Cargo tonnage.





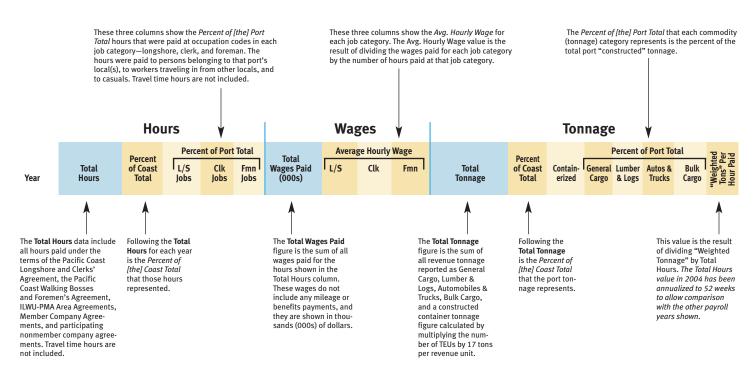


Containerzed + (Autos & Trucks)/6 + Lumber & Logs + General Cargo + Bulk/50

70 2005 ANNUAL REPORT ABOVE: This Yang Ming vessel carries thousands of containers.

Explanation of Port Hours, Wages, and Tonnage Data

The order in which the ports are listed on the following pages is a function of their location. The southernmost US West Coast port, San Diego, California, is shown first, followed by each succeeding northerly port to Bellingham, Washington, near the Canadian border. Following the port data are summaries for each PMA Area and for the Coast.



Evergreen calls at its Los Angeles terminal.



Port Hours, Wages, and Tonnage Data

				l	Wag	705				Ton	nage	<u>, </u>					
		Ηοι					`					101					
Year	Total Hours	Percent of Coast Total	L/S Jobs	ent of Por Clk Jobs	Fmn Jobs	Total Wages Paid (000s)	L/S	ge Hourly Clk	Wage Fmn	Total Tonnage	Percent of Coast Total	Contain- erized	General	Lumber & Logs	Autos & Trucks	Bulk Cargo	"Weighted Tons" Per Hour Paid
South	ern Califor	nia															
San Die		·····															
		0.00/	70 10/	0.20/	10.60/	¢7.670	¢21 E2	¢25 64	¢ 42 21	1 990 070	1 00/	.0.10/	2 00/	1 70/	EQ 20/	26 20/	2.40
2000	229,821 217,694	0.9%	78.1% 78.2%		12.6% 12.4%	\$7,673 \$7,520		\$35.64 \$36.73		4,889,979 4,890,999	1.9%	<0.1%			58.2%	36.2% 38.2%	
2001	229,839	0.9%	79.0%		11.4%	\$8,083	\$33.50			4,093,178	1.6%	4.0%				25.3%	
2003	291,523	1.1%				\$10,363	\$33.47			4,498,257	1.6%	20.3%				19.8%	
2004	324,353	1.1%					\$34.53			4,703,823	1.5%	20.8%				25.2%	
2005	368,111	1.2%		12.0%	9.8%	\$13,610				5,306,865	1.6%	17.1%				26.4%	
I ne And	geles/Long B	each								, ,							
			CF C0/	25 00/	0.40/	¢570,000	¢26.07	¢20.04	¢ 4 5 7 4	141 250 427	F 4 40/	00.00/	2.00/	0.10/	4.20/	0.00/	0.10
2000	15,122,266 14,993,304	62.5% 63.9%		25.0% 25.3%	9.4%	\$572,038 \$581,034		\$38.94		141,359,427 142,358,578	54.4% 56.2%	82.2% 83.4%			4.3%		8.13
2001	16,004,796	65.8%		25.3%	8.9%		\$37.50	-	- 1	152,230,624	57.9%	83.8%				8.5%	
2002	17,455,768	65.9%		24.2%	8.8%	\$702,277				163,996,211	57.8%	85.6%				7.3%	
2004	19,390,603	65.9%		23.7%	7.7%		\$39.14			177,555,140	56.5%	86.2%				6.7%	
2005	19,828,642	63.7%		23.3%	7.4%	\$827,478				186,717,689	55.7%	87.0%			3.6%		8.66
Port Hu	, ,					702/,//	7 10.20	*	700.20	200,, 2, ,000	001,70						
		1 50/	76.004	15 10/	6 604	011 401	400 77	\$0.4.00	# 40.00	2 402 406	1 00/	6.00/	10 40/		H1 60/	0.00/	0.65
2000	355,684	1.5%		17.1%	6.6%	\$11,481		\$34.99		3,403,486	1.3%		19.4%		71.6%	2.2%	
2001	370,398	1.6%			7.3%	\$12,184				3,308,110	1.3%		21.6%		70.8%	1.4%	
2002	390,255 384,845	1.6%		16.4% 16.5%	7.3% 7.1%	\$13,140 \$13,453	\$32.18			3,586,456 3,412,548	1.4%		20.2%		71.7% 68.8%	2.1%	3.53
2003	435,241	1.5%			6.5%	\$15,455		\$37.04		4,042,129	1.2%		16.9%		73.8%	3.4%	
2004	520,868	1.7%		16.2%	6.1%	\$19,069				4,606,977	1.4%			<0.1%			3.52
2003	320,000	1.7 70	//.//0	10.270	0.170	Ψ15,005	φ33.13	φ30.32	φ50.11	4,000,377	1.470	0.470	13.070	VO.170	05.570	0.170	0.02
Mouth	arn Califor	-:-															
	ern Califor																
San Fra	ncisco/Oakl	and/Alar	neda/R	edwoo	d City	/Richmond	/Crocke	tt/Ben	icia								
2000	2,783,306	11.5%	65.5%	26.1%	8.4%	\$100,437	\$34.21	\$37.78	\$45.40	24,047,751	9.3%	86.6%	2.8%	< 0.1%	5.3%	5.3%	7.81
2001	2,579,338	11.0%	65.2%	26.5%	8.3%	\$94,920	\$35.11	\$38.17	\$45.75	23,068,137	9.1%	84.6%	3.1%	<0.1%	5.9%	6.4%	7.94
2002	2,392,108	9.8%		26.3%	8.4%	\$90,380				23,594,105	9.0%	84.4%		<0.1%		8.5%	
2003	2,619,937	9.9%		24.2%	8.1%	\$101,882				26,151,746	9.2%	83.5%		<0.1%		9.8%	
2004	2,897,798	9.8%		22.9%	8.0%	\$114,106				29,944,815	9.5%	80.0%		<0.1%		9.3%	8.73
2005	3,083,387	9.9%	70.3%	21.8%	7.8%	\$123,379	\$38.33	\$40.85	\$52.76	32,796,272	9.8%	81.5%	0.8%	< 0.1%	7.9%	9.8%	9.09
Stockto	n/Pittsburgl	n/Antioc	h														
2000	150,910	0.6%	73.4%	18.7%	7.8%	\$5,301	\$33.44	\$37.53	\$45.18	1,776,425	0.7%	-	13.4%	0.3%	-	86.3%	1.82
2001	165,489	0.7%	73.2%	18.0%	8.8%		\$34.38			2,143,741	0.8%	< 0.1%	7.4%		-	92.6%	
2002	217,727	0.9%		18.2%	8.4%		\$34.00			2,330,667	0.9%			< 0.1%	-	82.6%	
2003	133,712	0.5%	71.8%	20.2%	8.0%	\$4,946	\$34.92	\$39.10	\$50.25	1,733,796	0.6%	0.9%	11.7%	-	-	87.5%	1.85
2004	176,534	0.6%	74.6%	16.6%	8.8%	\$6,760	\$36.38	\$39.65	\$51.87	2,359,031	0.8%	<0.1%	12.4%	<0.1%	<0.1%	87.5%	1.93
2005	212,360	0.7%	75.2%	15.8%	9.0%	\$8,249	\$36.93	\$39.76	\$53.12	3,226,297	1.0%	<0.1%	11.0%	<0.1%	<0.1%	89.0%	1.98
Sacram	ento																
2000	81,894	0.3%	70.0%	22.3%	7.7%		\$33.76			963,224	0.4%	-	22.2%	0.9%	-	77.0%	2.89
2001	95,996	0.4%		25.6%	6.4%	\$3,282	\$32.65	\$35.70	\$44.66	688,263	0.3%	<0.1%	33.7%		-	60.3%	
2002	92,180	0.4%		27.4%	6.7%		\$33.22			608,867	0.2%	0.1%	32.4%	9.7%	-	57.8%	2.87
2003	124,732	0.5%		24.3%	6.8%		\$32.81			678,687	0.2%		53.3%			41.0%	
2004	98,893	0.3%		25.7%	5.9%		\$33.46			493,006	0.2%		61.6%			35.1%	
2005	103,022	0.3%	69.4%	24.8%	5.8%	\$3,762	\$34.32	\$39.09	\$51.61	556,394	0.2%	<0.1%	60.2%	1.8%	<0.1%	37.9%	3.46

\$1,268 \$33.54 \$39.89 \$46.87

\$1,023 \$34.76 \$39.89 \$47.72

\$888 \$34.30 \$38.41 \$48.27

\$946 \$34.58 \$37.81 \$51.22

\$852 \$34.21 \$35.39 \$50.23

\$578 \$36.01 \$35.80 \$51.05

- 27.7% 27.9%

279,795 <0.1% <0.1% 37.1% 48.2% <0.1% 14.7% 15.63

38.5% 28.3%

49.6% 33.6%

54.4% 43.5%

0.1% <0.1% 56.3% 43.7% <0.1% <0.1% 15.52

453,769

372,286

400,532

362.266

0.1%

0.1%

2005 ANNUAL REPORT

Eureka/Crescent City

35,571

27,868

24,481

25,795

23.797

< 0.1%

0.1% 78.2% 11.6% 10.2%

0.1% 78.1% 11.6% 10.3%

0.1% 76.8% 12.9% 10.3%

<0.1% 79.0% 12.0% 9.0%

15,617 <0.1% 80.0% 13.3% 6.7%

77.3% 12.6% 10.0%

2000

2001

2002

2003

2004

		Ho	urs				Wa	ges				Ton	nage	9			
			Perce	nt of Port	Total		Avera	ge Hourly	Wage					Percent o	f Port To	tal	ber e
Year	Total Hours	Percent of Coast Total	L/S Jobs	Clk Jobs	Fmn Jobs	Total Wages Paid (000s)	L/S	Clk	Fmn	Total Tonnage	Percent of Coast Total	Contain- erized		Lumber & Logs	Autos & Trucks	Bulk Cargo	"Weighted Tons" Per
	Northwes		_														
North Be	end/Coos Ba	y/Reed:	sport/G	ardine	r/Ban	don											
2000	61,076	0.3%	84.2%	7.6%	8.1%	\$2,238	\$35.07			2,148,520	0.8%	-	0.6%	7.8%	-	91.6%	
2001	58,128	0.2%	85.4%	7.0%	7.5%	1 - 1 - 1	\$35.36			1,696,256	0.7%	<0.1%	1.0%		-	91.3%	
2002	55,308	0.2%	83.8%	8.0%	8.2%		\$36.43			1,890,554	0.7%	- 0.10/	1.0%		- 0.10	92.8%	
2003	52,438	0.2%	86.9%	6.1%	7.0%		\$36.42			1,692,557	0.6%	<0.1%	1.2%			6 91.8%	3.22
2004 2005	57,125 50,693	0.2%	87.0% 85.2%	6.2% 7.3%	6.8% 7.5%		\$36.51 \$37.65			1,672,350 2,004,396	0.5%	<0.1%	1.6%			6 91.5% 6 93.8%	3.09
		0.270	03.270	7.370	7.370	\$1,990	\$37.03	Ф 4 Ј.14	\$33.01	2,004,390	0.0%	<0.170	1.370	4.970	<0.17	0 93.070	3.20
	t/Toledo	0.10/	100.00/			*25	AOF 41			0.000	0.10/			100.00/			0.00
2000	987		100.0%	-	-		\$35.41	-	-	2,890	<0.1%	-		100.0%	-	-	2.93
2001	561 700	<0.1%	100.0%	-	-		\$35.54 \$34.91	-	-	1,360	<0.1%	-	-	100.0%	-	-	1.94
2002	475	<0.1%	99.9%	-	-		\$35.55	-		1,300	<0.1%	-	-	100.0%		-	1.92
2003	507	<0.1%	100.0%	0.0%	0.0%		\$35.83	-		0	<0.1%	-	-	-	-	-	-
2005	618		100.0%	0.0%	0.0%		\$34.58	_		0	<0.1%	_	_	-		-	
	Warrenton	VO.170	100.070	0.070	0.070	Ψ21	ψο 1.00			O .	VO.170						
		0.10/	00 50/		0.50/	¢1.4C	¢2.0 0 F		¢40.17	15 400	0.10/			100.00/			2.00
2000	4,034	<0.1%	99.5%	-	0.5%		\$36.05	-	\$40.17	15,433	<0.1%	-		100.0%		-	3.83
2001	3,949 3,877	<0.1%	99.8% 99.4%	0.3%	0.2%	\$142 \$141	\$35.95 \$36.28		\$35.90	12,891 5,580	<0.1%	-	-	100.0% 100.0%	-	-	3.26
2002	4,811	<0.1%	95.9%	2.2%	1.9%		\$34.10			0,360	<0.1%	-	-	100.0%		-	1.44
2003	6,188	<0.1%	91.6%	3.8%	4.6%		\$36.24			51	<0.1%	100.0%	- -0.1%	-0.1%	- -0.1%	- 6 <0.1%	- 0.0
2005	5,024	<0.1%	96.0%	2.0%	2.0%		\$36.48			0	<0.1%	-	-	-	-	-	-
				2.070	2.070	Ψ100	φ50.40	φ-1-1.07	Ψ02.00	0	VO.170						
	d/Columbia (• •		15 00/	7 (0/	¢20,000	¢00.00	¢07.00	¢ 45 00	10.045.006	7 40/	10.10/	0.00/	0.00/	10.00/	FO 40/	4 70
2000	1,101,666	4.6%	76.5%		7.6% 7.8%	\$38,989	\$33.90			19,245,826	7.4%	19.1%			19.0%		
2001	1,040,578 974,997	4.4%	75.6% 75.7%		8.2%	\$38,121 \$35,952				18,140,975 17,459,379	7.2% 6.6%	19.8% 18.3%	4.3%		21.1%	54.5% 51.5%	5.05
2002	1,087,538	4.0%	76.0%		8.0%	\$41,164				18,996,782	6.7%	19.4%	3.4%		23.5%		4.84
2003	1,123,393	3.8%	76.0%		7.8%	\$43,402				20,360,025	6.5%	17.3%	4.6%			58.0%	
2005	934,140	3.0%	78.1%		7.8%	\$37,582				18,733,926	5.6%	11.3%				62.0%	
/ancouv	,	0.070	, 0.1,0	111170	7.070	407,002	400.0	Ų 12100	400.00	10,700,020	0.070	11.070	0.270	0.270	211.70	02.070	
	<u> </u>	1.00/	70.00/	14 50/	C 70/	¢11.00E	ሰባባ 11	ሰባ ር በባ	¢ 45 97	4 5 6 1 0 4 5	1.00/	0.20/	0.40/	0.20/	10.00/	70 10/	1.01
2000	320,856	1.3%	78.8%		6.7%	\$11,025		\$36.03		4,561,945	1.8%	0.2%	8.4%		12.9%	78.1% 78.2%	1.81
2001	330,816	1.4%	79.4%		6.6%	\$11,799				5,219,799		0.2%	7.8%				1.89
2002 2003	284,315 265,948	1.2%	79.7% 79.3%		6.5%	\$10,161	\$35.04			4,861,091 3,991,008	1.8%	<0.1%				80.5% 79.7%	
2003	347,479	1.0%	78.5%		6.2%	\$12,784				5,021,408	1.6%	<0.1%				81.0%	
2005	389,660	1.3%	77.2%		6.6%	\$14,722				4,101,194	1.2%					77.2%	
				10.270	0.070	Ψ11,722	φου.σο	ψου. 10	Ψ02.07	1,101,131	1.270	10.170	3.070	1.7 70	11.070	77.270	1.00
	w, WA/Kalar			0.00/	0.40/	¢15 071	¢22.20	¢27.00	¢ 4 5 4 7	0 520 425	2.70/	0.10/	0.20/	7 20/		02 50/	2.00
2000	444,656	1.8%	83.0%	8.6%	8.4%	\$15,371				9,539,425	3.7%	<0.1%				83.5%	
2001	382,314	1.6%	82.6%	8.8%	8.6%	\$13,539				8,949,031	3.5%	-	8.8%		-	84.5%	
2002 2003	338,258 351,909	1.4%	82.2% 82.7%	8.4%	9.4%	\$12,218 \$13,099				8,615,564 9,895,474	3.3%	-	9.6% 7.8%		-0.10	83.5% 6 85.6%	
2003	337,285	1.3%	82.2%	8.3%	9.5%	\$13,099				11,651,094	3.7%	<0.1%	7.4%			6 86.6%	
2005	374,548	1.2%	82.1%	8.6%	9.4%	\$14,490				12,011,399	3.6%	0.2%				6 87.9%	
Pacific	Northwes	st: Was															
2000	67,876		80 70/	/ 20/	5.60/	¢0.300	\$32.41	\$37.30	\$13.82	205 511	0.10/	1 90/	10 40/	87 90/		_	4.50
2000	65,930	0.3%	89.7% 89.9%	4.8%	5.6% 5.9%		\$33.41 \$33.96			305,511 329,782	0.1%			87.8% 80.4%	-	-	5.00
2001	76,766	0.3%	89.7%	5.7%	4.7%		\$34.13			388,889	0.1%			76.9%			5.07
2002	58,978	0.2%	88.3%	7.3%	4.7%		\$35.28			293,499	0.1%			83.0%		8.7%	4.55
200.)	00,070	0.270	20.070	0 /0													
2003	62,320	0.2%	86.7%	9.1%	4.2%	\$2.338	\$36.46	\$41.00	\$51.60	535,813	0.2%	< 0.1%	3.4%	34.7%	< 0.1%	61.9%	3.45

		Но	urs				Wa	ges				Ton	nage	•			
		Dt	Perce	nt of Por	t Total	Tabel	Avera	ge Hourly	Wage		Domest		1	Percent o	f Port To	tal	id ed
Year	Total Hours	Percent of Coast Total	L/S Jobs	Clk Jobs	Fmn Jobs	Total Wages Paid (000s)	L/S	Clk	Fmn	Total Tonnage	Percent of Coast Total	Contain- erized		Lumber & Logs	Autos & Trucks	Bulk Cargo	"Weighted Tons" Per Hour Paid
Pacific	Northwes	st: Was	shingt	on (co	ntinue	ed)											
	geles/Port To			(00													
2000	11,048	<0.1%	86.8%	6.1%	7.1%	\$307	\$34.75	\$11.46	\$45.31	211,406	<0.1%			9.8%		90.2%	2.22
2000	6,948	<0.1%	90.1%	4.9%	5.0%		\$34.75			165,138	<0.1%	-	-	3.2%		96.8%	
2002	6,384	<0.1%	96.5%	0.9%	2.6%	\$234		\$42.76		35,960	<0.1%	-	-	27.4%		72.6%	
2003	5,763	<0.1%	98.6%	0.7%	0.7%		\$36.73			18,435	<0.1%	-	-	18.0%		82.0%	
2004	6,746	<0.1%	97.3%	1.3%	1.3%	\$257	\$37.77	\$46.01	\$53.80	33,554	<0.1%	<0.1%	<0.1%	3.8%	<0.1%	96.2%	0.29
2005	4,911	<0.1%	100.0%	0.0%	0.0%	\$190	\$38.68	-	-	0	<0.1%	-	-	-	-	-	-
Port Ga	mble																
2000	899	<0.1%	99.9%	-	-		\$35.22	-	-	0	<0.1%	-	-	-	-	-	-
2001	832		100.0%	-	-		\$35.82	-	-	0	<0.1%	-	-	-	-	-	-
2002	908		100.0%	-	-		\$35.55	-	-	0	<0.1%	-	-	-	-	-	-
2003	832		100.0%	- 0.00/	- 0.00/		\$36.47	-	-	0	<0.1%	-	-	-	-	-	-
2004	848 832		100.0% 100.0%	0.0%	0.0%		\$37.12 \$38.10	-	-	0	<0.1% <0.1%	-	-	-	-	-	-
		<0.1%	100.0%	0.0%	0.0%	\$32	\$30.10	-	-	U	<0.1%	-	-	-	-	-	-
Olympia		0.10/	FF 40/	0.00/	10 70/	\$200	\$00.40	0.11.01	A 10 F0	00 500	0.10/	0.60/	0.70/	64.00/		0.4.60/	0.06
2000	11,166 14,559	<0.1%	77.4% 80.4%		19.7% 16.5%		\$33.48 \$32.04			39,798 43,412	<0.1% <0.1%	0.6%		64.2% 100.0%	-	34.6%	2.36
2001	15,846	<0.1%	73.7%		23.1%	\$570		\$41.35		59,123	<0.1%	-		86.1%		-	3.73
2002	35,662	0.1%	71.6%		18.5%	\$1,270		\$35.42		143,158	<0.1%	-		55.1%		-	4.01
2004	62,898	0.2%		11.6%		1 1	\$34.46			207,184	<0.1%	2.2%		36.8%	<0.1%	5.6%	
2005	38,604	0.1%	63.7%	19.2%	17.0%	\$1,476	\$35.72	\$36.76	\$49.32	100,839	<0.1%	15.3%	65.0%	17.2%	<0.1%	2.5%	2.60
Tacoma																	
2000	1,713,168	7.1%	70.2%	21.8%	8.0%	\$62,646	\$34.77	\$38.66	\$46.62	24,185,697	9.3%	63.4%	0.8%	1.5%	8.7%	25.7%	9.54
2001	1,582,053	6.7%	69.9%	22.3%	7.8%	\$58,983	\$35.66	\$38.88	\$47.19	23,061,669	9.1%	64.1%	0.9%	1.1%	10.2%	23.7%	9.95
2002	1,636,725	6.7%	68.8%	23.0%	8.3%	\$62,839	\$36.77	\$39.76	\$48.15	24,261,965	9.2%	69.0%	0.9%	1.0%	10.7%	18.4%	10.83
2003	1,919,194	7.2%		21.5%	8.2%	\$76,483		\$40.75		27,593,684	9.7%	70.5%				19.6%	
2004	2,044,886	6.9%		20.3%	8.4%	\$83,948				30,737,823	9.8%	66.3%				24.7%	
2005	2,689,203	8.6%	73.6%	18.8%	7.6%	\$111,903	\$39.77	\$43.16	\$55.62	34,005,335	10.1%	69.3%	0.8%	0.6%	5.9%	23.5%	9.29
Seattle																	
2000	1,609,503	6.6%		25.0%		\$61,217	\$36.39	\$39.51	\$47.25	20,951,547	8.1%	84.7%				10.8%	
2001	1,470,056	6.3%		25.1%	7.9%	\$56,957				18,539,786	7.3%	80.5%				16.1%	
2002	1,531,454	6.3%		24.4%		\$60,636				18,238,639	6.9%					10.1%	
2003	1,623,566 1,999,276	6.1%		22.9% 22.0%	7.3% 7.5%	\$65,200 \$80,710				19,815,487 23,975,324	7.0% 7.6%	81.4% 81.0%				17.6% 17.9%	
2005	2,341,959	7.5%		22.2%		\$95,179				29,513,250	8.8%					18.8%	
Everett	2,0 11,000	7.1070	7 017 70	22.270	71270	450,175	4001.15	4 12100	ψοσισή	20,010,200	0.070	00.070	0.070	101170	0.070	10.070	10111
2000	53,280	0.2%	82.7%	8.2%	9.1%	\$1.857	\$33.34	\$40.10	\$13.73	418,148	0.2%	0.2%	0.0%	13.7%		76.2%	1 08
2000	25,832	0.2%	81.5%		9.1%		\$33.36			87,862	<0.1%			22.8%		50.2%	
2002	26,675	0.1%	84.6%	7.2%	8.2%		\$34.41			71,818	<0.1%			44.1%		48.4%	
2003	29,106	0.1%	83.7%				\$33.05			25,641	<0.1%			62.1%		-	0.88
2004	26,572	<0.1%	77.4%	11.1%	11.5%	\$932	\$33.13	\$37.09	\$46.16	27,002	<0.1%	20.4%	24.5%	55.1%	<0.1%	<0.1%	1.04
2005	72,174	0.2%	75.1%	12.8%	12.2%	\$2,672	\$34.14	\$41.11	\$50.54	169,485	<0.1%	22.6%	37.2%	3.1%	7.6%	29.5%	1.55
Anacort	tes																
2000	16,445	<0.1%	74.0%	10.4%	15.6%	\$602	\$34.08	\$41.14	\$45.63	298,802	0.1%	_	-	7.8%	-	92.2%	1.75
2001	19,652	<0.1%		11.2%		\$753	\$35.48	\$42.37	\$46.54	416,787	0.2%	<0.1%	<0.1%	4.2%	-	95.7%	1.31
2002	16,141	<0.1%		11.4%			\$36.04			369,410	0.1%	-	1.3%	4.2%	-	94.5%	1.70
2003	15,609	<0.1%		11.6%			\$37.70			399,057	0.1%	-	-	1.9%		98.2%	
2004	11,744	<0.1%		10.9%			\$36.91			311,013	<0.1%		<0.1%			99.4%	
2005	11,023	< 0.1%	69.0%	10.9%	20.1%	\$445	\$36.51	\$43.56	\$51.99	278,342	<0.1%	< 0.1%	0.2%	< 0.1%	< 0.1%	99.8%	0.55

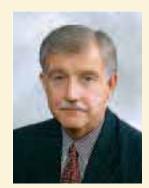
		Hou	ırs				Wa	ges				Ton	nage	•			
			Perce	nt of Por	t Total		Avera	ge Hourly	Wage					Percent o	f Port To	tal	यु के यू
Year	Total Hours	Percent of Coast Total	L/S Jobs	Clk Jobs	Fmn Jobs	Total Wages Paid (000s)	L/S	Clk	Fmn	Total Tonnage	Percent of Coast Total	Contain- erized		Lumber & Logs	Autos & Trucks	Bulk Cargo	"Weighted Tons" Per Hour Paid
Dacifie	: Northwes	et. Was	hinata	on (co	ntinuo	d)											
Belling		ot. Was	iiiigu	טוו (נט	illilliue	u)											
2000	28,623	0.1%	80.1%	0.004	10.9%	\$1,000	\$35.84	\$45.07	¢10 57	644,538	0.2%		9.3%			90.7%	2.51
2000	11,972	<0.1%	86.0%	4.7%	9.3%		\$34.63			203,563	<0.1%		6.7%	-		93.3%	
2001	3,927	<0.1%	93.7%	3.2%	3.0%		\$35.27			45,097	<0.1%	-	0.7 70	-		100.0%	
2002	3,643	<0.1%	96.5%	1.2%	2.3%					1,240	<0.1%		100.0%	-		-	0.23
2003	2,501	<0.1%	98.9%	0.4%	0.7%		\$36.25			0	<0.1%	-	-	-		-	-
2004	2,301	<0.1%	99.6%	0.4%	0.7%		\$37.31	پي.روپ -	\$41.05	0	<0.1%		-	-	-	-	-
	-,-/-	101270	0010,0	0.070	, .	777	70,101		7 12100								
Area S	ummaries	i															
	ERN CALIFOR		MARY														
2000	15,707,771	64.9%	66.1%	24.6%	9.4%	\$591,191	\$36.05	\$38.86	\$15.61	149,653,912	57.6%	77.8%	4.2%	0.2%	7.6%	10.3%	7.96
2000	15,581,396	66.4%	65.9%		9.2%	\$600,738		-		150.156.927	59.3%	79.2%	3.9%	0.2%		9.7%	
2001	16,624,890	68.3%	66.2%		8.9%	\$645,832				159,910,258	60.8%	80.0%	3.6%		7.5%	8.8%	
2002	18,132,136	68.4%	67.4%		8.8%	\$726.093				171,907,016	60.6%	82.4%	3.1%		6.9%	7.5%	
2003	20,150,197	68.5%	69.0%		7.7%	\$815,251		1		186,301,092	59.3%	82.8%	3.7%	0.2%		7.1%	
2004	20,717,620	66.6%	69.7%		7.7%	\$860,156				196,631,531	58.7%	83.3%	2.9%		6.3%	7.1%	
	ERN CALIFOR			22.370	7.170	Ψ000,100	Ψ 10.00	Ψ 12.00	Ψ00.02	130,001,001	00.770	00.070	2.370	0.270	0.070	7.170	0.17
				25 50/	0.40/	¢100 011	¢0.4.15	¢27 77	¢ 45 41	07 414 007	10.00/	76.00/	4.00/	0.70/	4.00/	1 4 00/	7 41
2000	3,051,681	12.6%		25.5%		\$109,911		-		27,414,837	10.6%	76.0%	4.8%	0.7%		14.0%	
2001	2,868,691	12.2%	65.9%		8.3%	\$105,229		-	\$45.79	26,353,910	10.4%	74.1%	4.8%	0.7%		15.3%	
2002	2,726,496	11.2%	66.1%		8.3%	\$102,243		-		26,905,925	10.2%	74.1%	3.6%	0.7%			
2003	2,904,176	11.0%	68.0%		8.0%					28,964,761	10.2%	75.5%	3.2%	0.8%			
2004	3,197,022	10.9%	69.5%		8.0%	\$125,256				33,159,118	10.6%	72.3%	3.3%		8.7%		
2005	3,414,386	11.0%	70.6%	21.5%	7.9%	\$135,967	\$38.11	\$40.72	\$52.76	36,858,758	11.0%	72.6%	2.9%	0.4%	7.0%	17.2%	8.51
PACIFIC	NORTHWES	T: OREG	ON & CO	DLUME	BIA RIV												
2000	1,933,275	8.0%	78.7%		7.6%	\$67,803				35,579,078	13.7%	10.4%	5.4%	2.6%	11.9%		
2001	1,816,346	7.7%	78.1%		7.7%	\$65,762	\$34.91	\$37.86	\$46.30	34,018,952	13.4%	10.6%	5.9%	2.4%	13.4%	67.9%	4.19
2002	1,657,455	6.8%	78.0%	13.9%	8.1%	\$60,596	\$35.25	\$38.18	\$46.46	32,833,528	12.5%	9.7%	5.9%	2.5%	15.3%	66.6%	4.36
2003	1,763,119	6.7%	78.2%	13.8%	8.0%	\$66,057	\$35.86	\$39.02	\$50.59	34,575,821	12.2%	10.7%	5.0%	2.5%	13.2%	68.7%	4.26
2004	1,871,976	6.4%	78.5%		7.8%	\$71,384	\$36.70	\$40.51	\$51.86	38,704,928	12.3%	9.1%	5.6%	2.3%	11.9%	71.0%	4.31
2005	1,754,682	5.6%	79.0%	13.1%	7.9%	\$68,995	\$37.98	\$42.06	\$53.58	36,850,915	11.0%	5.8%	5.9%	2.3%	12.2%	73.9%	3.74
PACIFIC	NORTHWES	T: WASH	INGTON	SUM	MARY												
2000	3,512,008	14.5%	69.5%	22.5%	8.0%	\$130,551	\$35.43	\$39.13	\$46.78	47,055,447	18.1%	70.4%	1.1%	1.6%	6.0%	20.9%	9.98
2001	3,197,834	13.6%	69.2%	22.8%	7.9%	\$121,090	\$36.29	\$39.37	\$47.27	42,847,999	16.9%	69.4%	1.1%	1.4%	6.6%	21.6%	9.83
2002	3,314,826	13.6%	69.1%	22.9%	8.1%	\$128,710	\$37.25	\$40.23	\$48.40	43,470,901	16.5%	75.7%	1.1%	1.5%	6.2%	15.6%	10.44
2003	3,692,353	13.9%	70.5%			\$147,108				48,290,201	17.0%	73.7%	0.9%			19.3%	
2004	4,217,790	14.3%	71.3%			\$171,105				55,827,713	17.8%	71.3%	1.1%			22.5%	
2005	5,227,086	16.8%	72.4%			\$214,609	\$39.08	\$42.80	\$55.51	64,860,545	19.3%	72.9%	0.9%	0.6%	3.3%	22.3%	9.54

COAST SUMMARY

2000	24,204,735	100.0%	67.6%	23.5%	8.9%	\$899,457	\$35.50	\$38.69	\$45.75	259,703,274	100.0%	67.0%	3.8%	0.8%	7.6%	20.7%	7.87
2001	23,464,267	100.0%	67.3%	23.9%	8.8%	\$892,819	\$36.50	\$39.33	\$46.43	253,377,788	100.0%	67.8%	3.8%	0.7%	7.6%	20.1%	7.99
2002	24,323,665	100.0%	67.4%	24.0%	8.7%	\$937,380	\$36.97	\$39.78	\$47.30	263,120,612	100.0%	69.9%	3.5%	0.7%	8.0%	17.9%	8.20
2003	26,491,784	100.0%	68.6%	22.9%	8.5%	\$1,051,386	\$37.95	\$40.53	\$51.44	283,737,799	100.0%	71.4%	3.0%	0.7%	7.2%	17.7%	8.21
2004	29,436,985	100.0%	70.0%	22.2%	7.8%	\$1,182,997	\$38.55	\$41.12	\$52.22	313,992,851	100.0%	70.5%	3.4%	0.6%	6.9%	18.6%	8.27
2005	31,113,775	100.0%	70.8%	21.7%	7.5%	\$1,279,727	\$39.51	\$42.17	\$53.43	335,201,749	100.0%	71.6%	2.8%	0.5%	6.4%	18.6%	8.39



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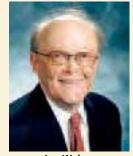
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